

Procurement Opportunities with MCC

USD Billions to Contract Across Countries and Sectors

The Millennium Challenge Corporation (MCC), a development assistance agency of the U.S. Government, partners with well-governed countries worldwide to reduce poverty through economic growth. These countries propose and then implement MCC grant programs called “compacts.” Compact grants have ranged in size from USD 65 million to 698 million.

Compact grants fund a wide range of projects in infrastructure, agriculture, private sector development, health, education, and governance. Each project needs an array of procurements. For example, a compact-funded road project might require separate procurements for a project manager, design/environmental/monitoring/evaluation consultants, construction contractor, and/or design-build contractor. Over 200 companies and organizations across more than 39 countries have won more than 236 Compact-funded contracts to-date. Still, as of September 2009, current Compact countries have \$5.5 billion left to disburse under contracts.

Compact-funded procurements are conducted by each compact country in accordance with the MCC Program Procurement Guidelines, which are based on the World Bank’s procurement guidelines but untied from geographic preferences. These procurements offer the following attractions:

- ★ Subject to MCC oversight and a formal bid challenge system.
- ★ Contractors paid directly from the U.S. Treasury.
- ★ Standard bidding documents and contract formats.
- ★ Evaluation panels of technically qualified experts.
- ★ Up-front commitment of Compact funds (not year-to-year).
- ★ Price reasonableness requirements.
- ★ Typically fixed-price contracts.

The MCC Program Procurement Guidelines, standard bidding documents, and open, planned, and awarded contracts are all available at <http://www.mcc.gov/mcc/procurement/index.shtml>. Compact countries are also required

to post opportunities to <http://mcc.dgmarket.com>, <http://www.devbusiness.com>, national newspapers, and their own websites.

There are two additional types of MCC-funded contracts. MCC contracts directly for project development, independent oversight, and administrative services. In addition, MCC funds what are called “Threshold Programs” that help countries qualify for the much larger Compact grants. Both kinds of contracts are subject to the U.S. Federal Acquisition Regulations (FAR) and are posted to www.fbo.gov.

To learn more, please visit www.mcc.gov or email psi@mcc.gov.