



LESOTHO HEALTH AND HORTICULTURE COMPACT

Monitoring and Evaluation Plan

December 2024

Version 1



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PREAMBLE

This Monitoring and Evaluation (M&E) Plan:

- is an extension of the Preliminary M&E Plan included in the Lesotho Health and Horticulture Compact signed on May 12, 2022 between the United States of America, acting through the Millennium Challenge Corporation (MCC), and the Kingdom of Lesotho, acting through its government;
- will support provisions described in the Lesotho Health and Horticulture Compact; and
- is governed by and follows the principles stipulated in MCC's *Policy for Monitoring and Evaluation* (MCC M&E Policy).

This M&E Plan is considered a binding document, and failure to comply with its stipulations could result in suspension of disbursements. It may be modified or amended as necessary following the MCC M&E Policy, and if it is consistent with the requirements of the program agreement and any other relevant supplemental legal documents.

LIST OF ACRONYMS

| | |
|-------|--|
| ACFD | American Catalyst Facility for Development |
| APS | Agricultural Production Survey |
| ART | Anti-retroviral Therapy |
| AWOL | Agriculture, Land and Water Organizations |
| BA | Beneficiary Analysis |
| BDS | Business Development Services |
| BETA | Business Environment and Technical Assistance |
| CBA | Cost-Benefit Analysis |
| CGE | Computable General Equilibrium |
| DFC | Development Finance Corporation |
| DHIS2 | District Health Information System |
| DHMT | District Health Management Team |
| DQR | Data Quality Review |
| EA | Economic Analysis |
| EDR | Evaluation Design Report |
| EIF | Entry Into Force |
| ERR | Economic Rate of Return |
| GBV | Gender-Based Violence |
| GOL | Government of Lesotho |
| GSI | Gender and Social Inclusion |
| GTAP | Global Trade Analysis Project |
| HIMS | Health Information Management System |
| HIV | Human Immunodeficiency Virus |
| HSS | Health Systems Strengthening |
| HTGSD | Horticulture Training, Gender and Social Development |
| HVC | Horticulture Value Chain |
| ICC | Integrated Cold Chain |
| ICM | Integrated Catchment Management |
| IFMIS | Integrated Financial Management Information System |
| IFPRI | International Food Policy Research Institute |
| ITT | Indicator Tracking Table |
| LAA | Land Administration Authority |
| LEWIE | Local Economy-Wide Impact Evaluation |
| LiST | Lives Saved Tool |
| M&E | Monitoring and Evaluation |

| | |
|--------|--|
| MAFS | Ministry of Agriculture and Food Security |
| MCC | Millennium Challenge Corporation |
| MDIH | Market Driven Irrigated Horticulture |
| MOGYSR | Ministry of Gender, Youth, Sports and Recreation |
| MOH | Ministry of Health |
| MSME | Micro, Small and Medium Enterprise |
| NCD | Non-communicable diseases |
| NPV | Net Present Value |
| NUL | National University Lesotho |
| PEP | Post-exposure Prophylaxis |
| PHC | Primary Health Care |
| PIR | Policy and Institutional Reform |
| POC | Point of Contact |
| PPD | Public-Private Dialogue |
| QDRP | Quarterly Disbursement Request Package |
| SAM | Social Accounting Matrix |
| SBC | Social and Behavior Change |
| TWG | Technical Working Group |
| UN | United Nations |
| USAID | United States Agency for International Development |
| WUA | Water Users Association |

INTRODUCTION

This Monitoring and Evaluation Plan (M&E Plan) serves as a detailed framework for assessing progress towards and achievement of the Lesotho Health and Horticulture's project objectives. The M&E Plan is used in conjunction with other documents such as work plans, Procurement and Grant Plan Packages, and financial plans to provide oversight for program implementation and to strive to ensure the program is on track to achieve its intended results. The M&E Plan also serves as a communications tool, so that MCA-Lesotho staff and other stakeholders clearly understand the results MCA-Lesotho is responsible for achieving.

This M&E Plan provides the following functions:

- *Describes the expected results.* The plan presents the program description, project logics, and economic analysis, including the results that need to be measured under the M&E Plan.
- *Establishes a monitoring framework.* The plan identifies the monitoring and data quality assessment strategies and documents the reporting plan to monitor progress against targets during program implementation.
- *Describes the evaluation plan.* The plan identifies evaluations that will be conducted and presents the plan for each including the evaluation questions, methodologies, and data collection strategies that will be employed.
- *Documents all M&E indicators to measure expected results.* The plan documents all indicators, including their baselines, targets, and data sources to assess program progress, and changes to indicators over time.
- *Includes roles and responsibilities.* The plan includes a description of the roles and responsibilities for the implementation and management of M&E activities.

PROGRAM AND OBJECTIVE OVERVIEW

Program Background

This program has four projects, Health Systems Strengthening (HSS), Market Driven Irrigated Horticulture (MDIH), Business Environment and Technical Assistance (BETA), and American Catalyst Facility for Development (ACFD). For the first three projects, a logic diagram is developed to illustrate how the project's interventions work together to achieve the project Objective, detailing all expected intermediate results along the way.

Project Logics

Health Systems Strengthening Project Description and Logic

The objective of the Health Systems Strengthening Project is to improve health outcomes through strengthening Lesotho's primary health care (PHC) system.

To accomplish the HSS Project Objective, the Project focuses on strengthening key elements of the primary health care (PHC) system in Lesotho, specifically increasing the capacity of Lesotho's Ministry of Health (MOH) in all ten districts, including all healthcare facilities receiving subventions from the Government, strengthening the patient registration and referral systems, improving clinical competencies and supervision, integrating budgeting and financial reporting systems, and increasing coordination across all levels of the health care system. The Project also supports improved information availability and utilization to contribute to greater transparency and accountability in the health sector.

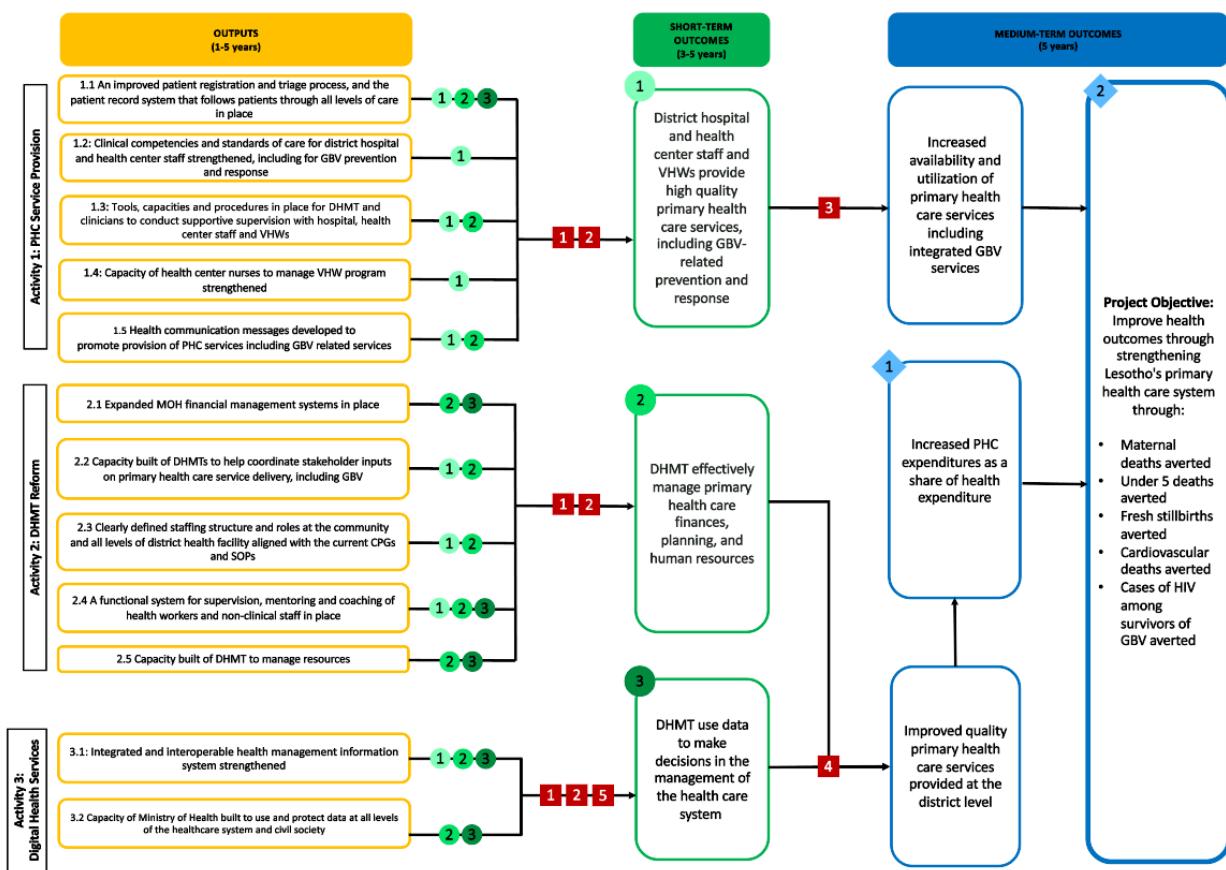
The HSS Project is comprised of the following three Activities:

- i. Primary Health Care Service Provision Activity. This Activity tackles the challenges to providing quality PHC, including gender-based violence (GBV) prevention and response, in Lesotho through an integrated approach that includes support to stakeholders at the national, district, and village levels.
- ii. District Health Management Team Reform Activity. This Activity focuses on improving the capacity of Lesotho's local-level healthcare management units, known as District Health Management Teams (DHMTs), to address local priorities and deliver high quality PHC services to the populations they serve. To accomplish this, the Activity supports expanding DHMT health financial systems and management capacity and bolstering the institutional support DHMTs receive from national and central level entities. The Parties expect that

with adequate central-level support and resources, better trained DHMT staff, and the ability and autonomy to manage financial resources, DHMTs can provide a significantly higher quality of PHC.

iii. Digital Health Services Activity. Access to reliable data and the ability to use it appropriately is critical in the health sector both for health system management and for providing quality clinical care. This Activity supports interventions aimed at making health data systems across Lesotho interoperable, improving data availability, confidentiality, analysis, and usability at all levels of the health system, and equipping the Government to improve its current and future workforce capacities to analyze and use health data.

Health Systems Strengthening Project Logic



Problem Statement: Poor governance of the health sector due to a lack of accountability, coordination, and systematic evaluation and improvement, hampered by limited access to and sharing of information leads to the provision of low-quality health care.

1, 2, 3 represent primary linkages (number plus arrow) and additional linkages between outputs and outcomes (number only).

Key Risks and Assumptions:

- | | |
|---|---|
| 1 | 2 |
| 3 | 4 |
| 5 | |
1. The Government of Lesotho prioritizes and funds PHC.
 2. The Government of Lesotho continues providing key services introduced by the project.
 3. Patients seek care at the appropriate level.
 4. MOH adopts and sustains impactful institutional and policy reforms throughout the life of the compact.
 5. Patient data is kept secure

Results Linked to Economic Benefits Measured in the CBA:

- | | |
|---|---|
| 1 | 2 |
|---|---|
1. Averted costs
 2. Reductions in mortality and morbidity

Market Driven Irrigated Horticulture Project Description and Logic

The objective of the MDIH Project is to increase rural incomes related to commercial horticulture, including for women, youth, and the rural poor, and establish a sustainable and inclusive model of irrigation, water resource, and land management.

The Project plans to achieve this objective by making a catalytic investment in irrigation in partnership with commercial investors, providing local capacity building and technical assistance, and supporting reforms in land, water, and gender with the expectation that these interventions will spur sustainable and inclusive private sector growth and investment in the horticulture sector.

The MDIH Project is comprised of the following three Activities and sub-activities:

- i. Institutional Reform Activity. This Activity aims to ensure that strong legal and policy frameworks are in place in Lesotho to support the growth of irrigation throughout the country in an equitable and sustainable way. It achieves this goal by improving the capacity of Government and other institutions to deliver and sustain the services necessary for inclusive growth in irrigated horticulture. The Activity targets land, water, and gender-inclusive services in particular.
 - a. Rural Land Registration Reform Sub-Activity. The irrigated land to be developed under the MDIH Project will be very valuable because of its productive potential. Providing strong and secure rights to this land will catalyze its productive use and protect the interests of the land holders. The strongest land rights available in Lesotho are leases registered with the Land Administration Authority (LAA). Funding under this sub-activity will support interventions aimed at improving Lesotho's rural land registration system so that rural land market participants, including holders of irrigated land, can obtain registered land leases in an efficient and cost-effective manner.
 - b. Irrigation and Water Reform Sub-Activity. The Irrigation and Water Reform Sub-Activity furthers the objective of the MDIH Project by reforming the laws, policies, and regulations governing Lesotho's irrigation sector and the institutions that oversee, administer, and implement them.
 - c. Capacity Support for Inclusive Horticulture Services Sub-Activity. This sub-activity targets the structurally disadvantaged populations of women, youth, and the poor with the goal of including them in the emerging high-value horticulture sector. It recognizes that government institutions supporting the sector have largely

- gender- and inclusion-blind policies and programs, and without a specifically focused intervention, women, youth, and the poor are at risk of falling further behind. To that end, this sub-activity will build capacity in the Ministry of Agriculture and Food Security (MAFS) to provide services that respond to the needs of women, youth, and the poor enabling them to succeed in commercial horticulture. Priority areas include budgeting, data disaggregation and use, training methodologies and content (e.g., use of 'gender transformational' approaches), information dissemination and technology, and support for farmer's organizations and aggregation. The sub-activity will also build capacity within the Ministry of Gender, Youth, Sports and Recreation (MOGYSR) to carry out its role in supporting gender and youth programming in other ministries with roles in supporting the horticulture sector beyond the Compact Term.
- ii. Irrigated Horticulture Support Services Activity. This Activity focuses on helping smallholder farmers and landowners overcome the obstacles to sustaining their irrigation systems by providing relevant technical assistance and attracting experienced commercial farmers to help leverage smallholder efforts and sustain infrastructure investments. To maximize benefits, the Activity features interventions designed with social and behavior change (SBC) and gender and inclusion in mind, and MCC and the Government expect the interventions to directly contribute to the long-term sustainability and profitability of the Program's investment in irrigation.
- a. Land Rights Formalization Sub-Activity This sub-activity works in tandem with the Rural Land Registration Reform Sub-Activity by focusing on ensuring holders of land rights are able to secure those rights through leases registered with the LAA, taking advantage of the strongest form of land holding in Lesotho.
 - b. Scheme Management and Capacity Building Sub-Activity Successful management, operation and maintenance of the Irrigation Schemes will require new institutions that are designed for the context of Lesotho as well as a cadre of smallholder farmers and other community members skilled and trained to support those institutions.
 - c. Financial Assistance Program Sub-Activity This sub-activity is designed to address the immediate or short-term financial barriers that hinder small-holder farmers and small- to medium-sized commercial entities from participating in irrigated horticulture, such as the costs for mechanized equipment and the recurrent costs for inputs or maintenance and repair of equipment. To cover these costs and get small-holder farmers operating as soon as possible, this sub-activity provides grants to smallholder farmers to cover their capital requirements including costs

of on-farm connections to the main irrigation systems and of mechanized machinery. Additionally, the sub-activity supports a cold chain innovation challenge that will award grants to small businesses that design energy efficient and affordable mobile products for precooling or the process of removing field heat from produce immediately after harvest to slow down the deterioration and senescence processes thereby decreasing potential post-harvest loss. Given that post-harvest handling and cold chain management in particular are generally expensive and consume significant energy, the Parties expect that developing an affordable precooling system will work to reduce financial barriers of irrigated horticulture for smallholder farmers.

- iii. Irrigation Infrastructure Development Activity. This Activity includes the development of approximately 1,580 hectares of irrigated land at several sites near Leribe (Tsoili-Tsoili, Manka, Likhakeng) and Mohale's Hoek (Phamong/Lithipeng) (the "Irrigated Perimeters").

The MDIH M&E Plan included here represents the version signed at Compact Agreement. At the time of writing, the project team continues to clarify intended outputs and outcomes for the project activities, so the indicators remain under active review, with targets and baselines to be confirmed. A comprehensive revision of this M&E Plan is anticipated in the first half of 2025, which will provide more precise measurement frameworks and strategic indicators.

The MDIH Project Logic can be found below. Together, these three Activities will lead to the Project Objective to increase rural incomes related to commercial horticulture, including for women, youth, and the rural poor, and establish a sustainable and inclusive model of irrigation, water resource, and land management.

The underlying logic of the irrigated horticulture project posits that by building the irrigation infrastructure and facilitating commercial investments on part of the irrigated land, the project will spur growth and investment in the horticulture sector. To further support the long-term objective of equitable growth in the horticulture sector, MCC will support reforms related to land registration and land rights, coordination in the water sector, including to Water Users Associations (WUAs), integrated catchment management (ICM), and capacity support for inclusive service delivery. It is expected that these reforms will not only make the project more viable during the life of this Compact, but also more sustainable in terms of economic growth and climate resilience.

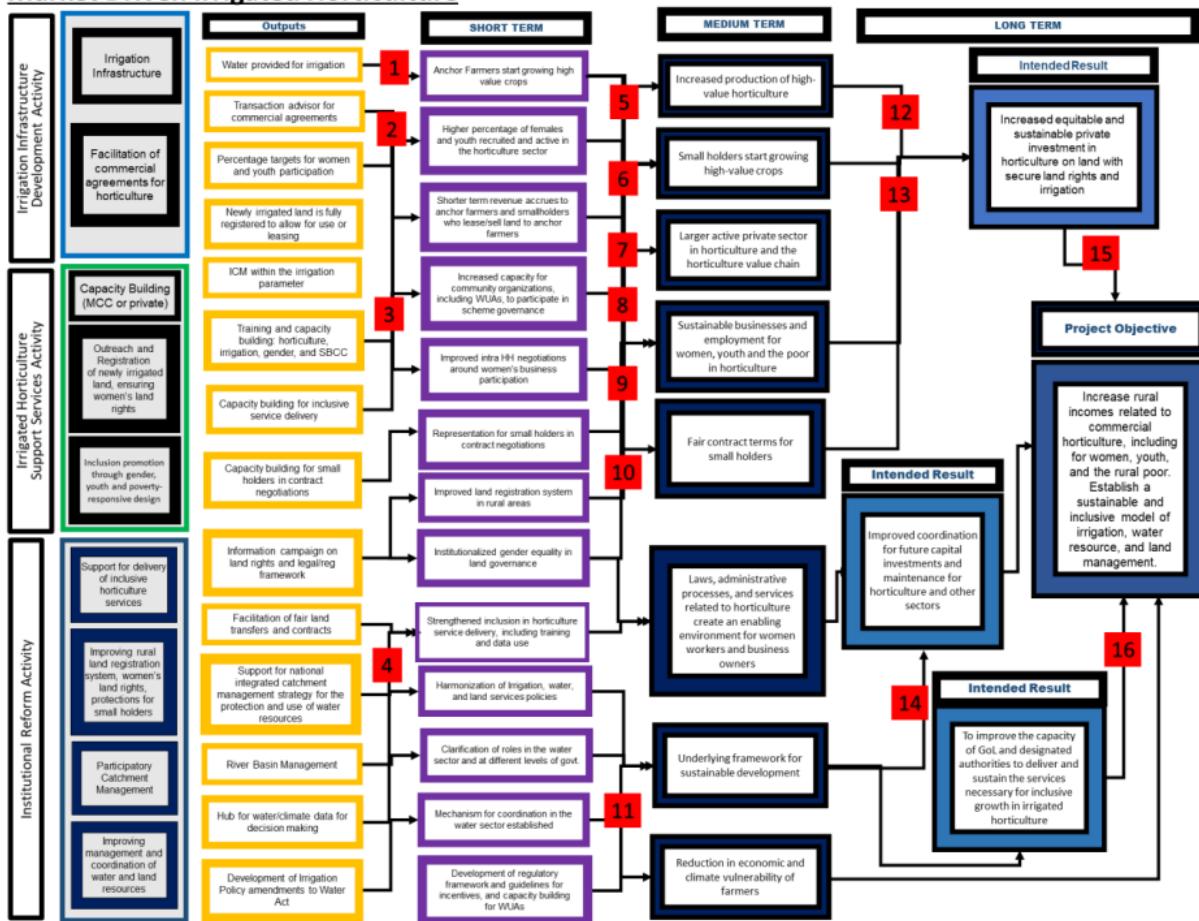
The key assumptions in the logic are that suitable anchor farmers will be identified to invest in the schemes and willing to accept contract terms that support inclusive growth, and that the smallholder farmers on the remaining hectares use the water to cultivate high-value crops, and that this change happens within the life of this Compact. In addition, we assume the completion of the irrigation infrastructure can be timed correctly with the roll out of the capacity building, gender

and social interventions. and social and behavior change components. An additional assumption is that the necessary legal reforms will be passed early enough such that women can own land and participate in and benefit from the scheme. Finally, a major assumption in the economic model is that the new high-value crops replace South African imports and farmers receive an acceptable price for their crops.

Assumptions (numbered in red in the visual)

1. We will be able to bring in an anchor farmer who will organize the farmers to help the transition to high-value horticulture
2. Women will participate in horticulture in higher numbers when recruited
3. Farmers can acquire and use the necessary skills for horticulture, and we can time the capacity building correctly with infrastructure completion
4. There is enough water and other inputs to sustain commercial farming
5. Farmers will use the water for productive uses and sell their extra produce, and this change happens in five years
6. On average, there will only be 5% of revenue lost due to post-harvest lost
7. The irrigation systems will be maintained
8. Farmers have access to the markets for horticulture products and sufficient logistics networks to get products to consumers
9. The benefits of a strong horticulture sector will accrue to women
10. Improved land registration will lead to more productive use of land
11. Water resources will be well-managed
12. There will be a market for the horticulture products, new businesses in the horticulture value chain can make a profit
13. South African firms will sell Lesotho products at lower price
14. The MDIH Project will be successful as a demonstration and the Government will invest in further irrigation infrastructure and other capital investments to sustain economic growth
15. Growth in the horticulture sector will lead to better livelihoods
16. The reforms identified will lead to more economic activity in horticulture

Market Driven Irrigated Horticulture



Business Environment and Technical Assistance Project Description and Logic

The objective of the Business Environment and Technical Assistance (BETA) Project is to stimulate an increase in firm-level profits and formal employment from a pipeline of firms supported by the Project, including for micro, small, and medium enterprises (MSMEs) and MSMEs owned by women and youth and in rural areas.

The BETA Project is based on the rationale that creating a robust pipeline of businesses and facilitating a public-private dialogue in which these private sector actors can engage with the Government and the Government can respond will stimulate inclusive, sustainable private sector growth in Lesotho.

The BETA Project is comprised of the following three Activities:

- i. Pipeline Development Activity. This activity seeks to identify new and high-growth potential firms and to build and connect them to direct Technical Assistance and Business Development Services (BDS) for increased firm level profits and business maturation. The objective of this activity is to develop a robust pipeline of 50 medium and large firms and 500 MSMEs in Lesotho over the five-year compact period. The BETA project is designed to work with the MDIH project; hence this activity should prioritize anchor farmers and Integrated Cold Chain (ICC) practitioners. It should recognize gaps in the horticulture value chain (HVC) ecosystem and identify the BDS and capacity building resources needed to develop a robust pipeline of HVC firms, including anchor farmers, horticulture input providers, transportation and logistics, horticulture service providers, agrotech (drone services), and post-harvest service providers like cold-chain actors, Agro-processors, packaging, and value-addition services.
- ii. Business Ecosystem Strengthening Activity. This activity seeks to strengthen the wider business ecosystem through facilitated engagement between the public and private sector to unlock private sector-led growth and entrepreneurship in Lesotho. This activity is meant to provide an inclusive approach to policy decisions and improve the delivery of critical services such as market development and value chain services to improve the business environment. Opening this path of communication will empower businesses in Lesotho, including MSMEs and women-owned businesses, to effectively participate in the PPD (Public Private Dialogue) process. This effort should build off the lessons learned from previous attempts to create forums aimed at improving consultations between the Government and the private sector and develop and implement a PPD strategy that will last beyond the 5-year compact term. The current PPD Framework should be reviewed and form the basis of the PPD 'sub-activity'. A key outcome of this activity is to support growth and sustainability of the commercial horticulture sector in Lesotho, including the smallholder farmers. For this reason, this activity should be carried out in close communication with the MCA and the Horticulture Training, Gender and Social Development (HTGSD) Consultant around priority needs and real-time experience, and to support post-compact sustainability planning. This Activity has 3 contributing sub-activities to holistically achieve business ecosystem strengthening; 1) Institutional Strengthening of the PPD Secretariat including three technical working groups (TWG) for Agriculture, Gender, and Social Inclusion (GSI) and Finance, 2) Market Development and Quality Standards, and 3) ICC and Value Chain Services.
- iii. Financial Ecosystem Strengthening Activity. This Activity aims to develop financial vehicles and products for three tiers of firms, large, SME and micro through three sub-activities: (1)

design and launch of financing vehicles that mobilize financing for large firms and establish an impact investment fund through collaboration with other state institutions such as Lesotho Pension Fund (2) Provide technical assistance and grants to micro finance institutions to develop and pilot appropriate gender- smart financial products for MSMEs, (3) create an innovative crowdfunding model that leverages women's savings groups to promote formalization and increase opportunities to leverage finance for micro businesses, and (4) assist large firms in accessing financing from existing impact funds outside of Lesotho (5) technical assistance to the Central Bank of Lesotho, other Government entities, and other public or private organizations engaged in the financial and business sector to strengthen the institutional, legal, and regulatory framework for firms across the size spectrum in Lesotho and promote gender lens investing.

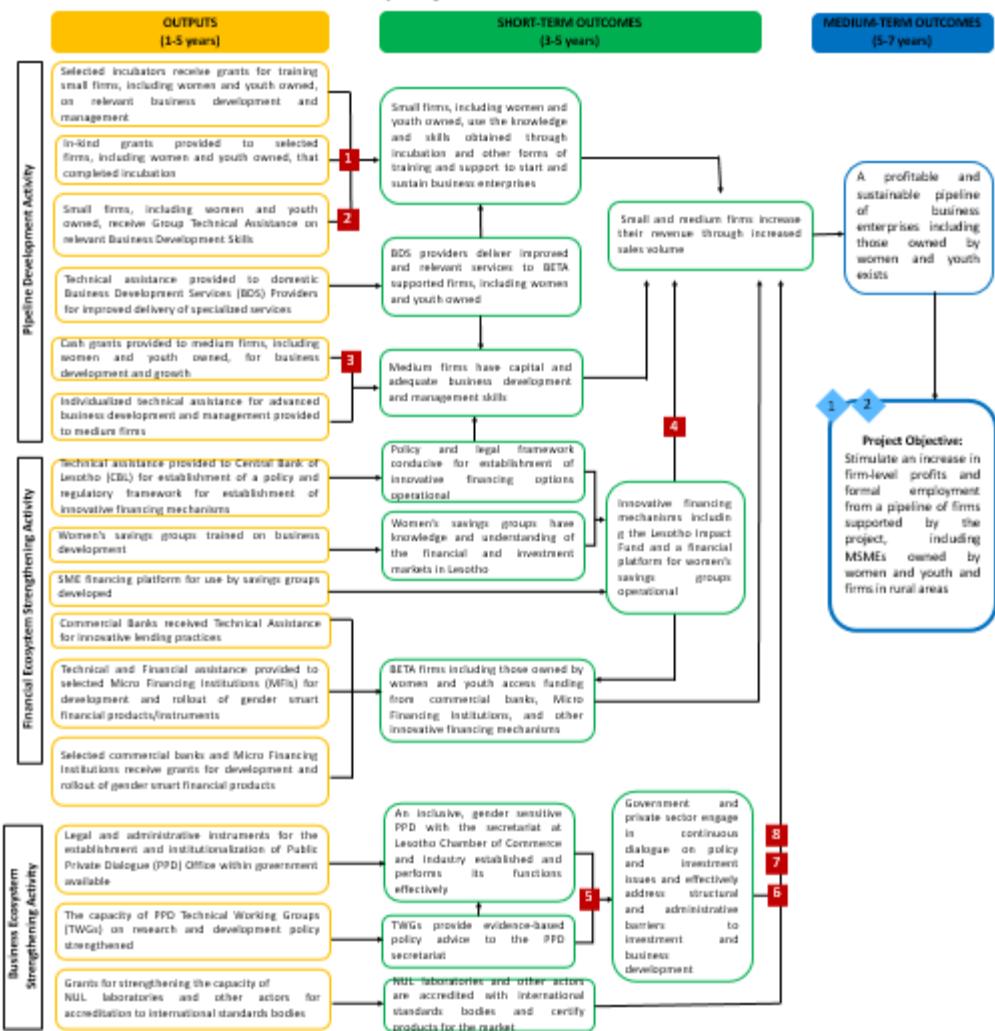
The BETA Project Logic can be found below. Starting with Pipeline Development Activity, the BETA Project Logic outlines the types of training and direct technical assistance (i.e. business development services) that 550 firms in the "BETA Pipeline" will receive, based on their specific needs. Cash and in-kind grants will also be provided to selected firms, since access to credit through formal channels such as banks is difficult in Lesotho. As these firms mature and implement the business development recommendations from training and technical assistance, they will increase their revenues.

The Financial Systems Strengthening Activity works directly with women's savings groups, commercial banks, and micro finance institutions to design and offer innovative financing mechanisms, such as the Lesotho Impact Fund (anchored by the Lesotho Pension Fund) and an online financial platform for women's savings groups to invest domestically in Basotho businesses. These outputs will help unlock additional funding sources to better serve the needs of small and medium enterprises in Lesotho.

The Business Ecosystem Strengthening Activity works to establish and strengthen a formal public private dialogue mechanism between the government of Lesotho and industry, so that government can become more responsive to private sector issues and remove barriers that stymie investment and business development. Another component of this activity will provide grants to National University Lesotho (NUL) in order to gain accreditation from international standards bodies, so NUL can certify Lesotho-made products for markets. This will allow Lesotho-made products to compete on the international market as exports.

Together, these three Activities will lead to the Project Objective to stimulate an increase in firm-level profits and formal employment from a pipeline of firms supported by the project, including MSMEs owned by women and youth and firms in rural areas.

Business Environment and Technical Assistance Project Logic



Problem Statement: Private entrepreneurs unaffiliated with the government face obstacles to making job-creating investments due to an insufficient and inequitable provision of public goods, especially critical infrastructure, and public services; political interference in public and private investments in a weak policy environment; and institutionalized gender discrimination.

Key Risks and Assumptions:

1. BETA pipeline's incubation and group technical assistance (TA) do not link Basotho businesses to grants
2. Technical assistance (TA) is not sufficient to get women-owned businesses ready to take on financing
3. Beneficiaries do not use finance to invest in their businesses' growth (i.e., the finance is diverted to non-productive uses such as consumption)
4. The de-risking components of BETA do not lead to greater private investment
5. Government does not solve land tenure issues that currently prevent banks from providing financing to the private sector, especially to small scale farmers, SMEs, women and youth
6. The private sector does not accumulate the critical mass in order to influence the government's policy
7. The government does not respond to the private sector by enacting key reforms to legislation and policy, including improvements to planning and coordination, and does not make its processes more efficient and responsive
8. The government does not build sufficient capacity to implement reforms in a way that benefits businesses

Results Linked to Economic Benefits Measured in the CBA:

1. Profit per private business in the BETA pipeline
2. Growth in employment from the BETA Pipeline

*NOTE: A direct economic benefit measured in the CBA—GDP growth—from successful implementation of reforms associated with PPD—is not included in the project objective and therefore not reflected in the project logic.

American Catalyst Facility for Development Project Description

The objective of the ACFD Project is to facilitate Development Finance Corporation (DFC) investments in Lesotho. Transactions supported by the ACFD Project shall be consistent with the missions of both MCC and DFC, as well as all applicable statutory requirements and authorities.

The M&E Policy shall not be applied to ACFD activities and interventions. MCC and the Government expect that DFC shall monitor and evaluate the project activities in accordance with its Operating Principles for Impact Management and use its Impact Quotient system and such other measurement tools as DFC may determine.

Economic Analysis

The economic analysis of Compact programs consists of two tightly-linked analyses: cost-benefit analysis (CBA) and beneficiary analysis (BA). This section highlights key aspects and results of the CBA, with the results summarized by the estimated economic rate of return (ERR) and net present value (NPV).

MCC completes CBA to determine the cost effectiveness of investments, with an ERR threshold of 10% typically used to inform investment decisions. The underlying economic logic of the CBA model(s) aims to be consistent with the project logic depicted above. Several of the variables included in the models become key indicators to monitor the Compact and evaluate whether the Compact achieves its intended outcomes, in addition to determining its cost effectiveness through an evaluation-based CBA years after the program closes.¹ Each model includes estimated benefits and the total estimated costs to reach those intended benefits, whether costs are incurred by MCC, another donor, the partner Government, or another entity. These are typically examined over a 20-year period, unless otherwise noted.

The table below provides a summary of the estimated ERRs and NPVs across Compact projects. The text following the table in the next section 'Cost-Benefit Analysis' describes any deviations between the economic logic underlying the model and the project logic, as well as the time horizon, and key benefit streams, costs, assumptions, and risks.

¹ Both M&E and EA divisions have played a role in advancing evaluation-based CBA at MCC. In FY2024 the EA division expects to lead all efforts related to conducting evaluation-based CBAs in close collaboration with M&E and in coordination with the independent evaluators.

| Project | Original ERR ² [December 2021] ³ | EIF Revised ERR [date TBD] | Current ERR (Revised) | Current Probability ERR greater than 10% (Revised) | Current NPV (Revised) |
|---|---|----------------------------------|--------------------------|---|--------------------------|
| Health Systems Strengthening Project | 15% | N/A | N/A | N/A | N/A |
| Market Driven Irrigated Horticulture Project | 4% | N/A | N/A | N/A | N/A |
| Business Environment and Technical Assistance Project | 12% | N/A | N/A | N/A | N/A |
| Total | 8.9% | N/A | N/A | N/A | N/A |

Due to a change in scope, the MDIH ERR will be revised before its posting to the MCC website. The revision is awaiting some key cost information due in mid November 2024. The BETA and HSS ERs will be published at the same time.

Health Systems Strengthening Project Cost-Benefit Analysis

The policy and institutional reforms (PIR) implemented through the investment are expected to strengthen the health system in ways that indirectly improve the quality and efficiency of health service delivery, which is in turn expected to result in improved health outcomes (reduced mortality and morbidity) and cost savings. The CBA models two primary mechanisms through which these effects are expected to occur:

- 1) Improved quality of health service delivery

First, the investments to strengthen the health system are expected to directly and indirectly improve the quality of health services delivered. This is modelled as an increase in primary health care service delivery coverage (the percent of primary care services that would ideally be provided that are in fact provided). Changes were forecast for roughly 75 primary health services

² MCC guidance recommends reporting the mean ERR and mean NPV, estimated from a comprehensive sensitivity analysis. If a different estimate is reported, then this will be described in the CBA narrative that follows.

³ Date ERR finalized indicates when peer review and country team reviews have been completed, and the related summary report and CBA model have been reviewed by Chief/Deputy Chief Economist/Managing Director of the Economic Analysis division.

in the areas of pregnancy, breastfeeding, childbirth, periconception, nutrition and hygiene, vaccination, curative treatments, cardio-vascular disease, and diabetes.

This increase in service delivery coverage is expected to result in a corresponding increase in direct expense (borne by the GOL) required to deliver these incremental services, which is forecast and included in the model as a cost. The forecast increase in PHC services delivered is in turn expected to improve health outcomes. The expected health outcome improvement is calculated using the OneHealth Model, which bases the forecast relationship between PHC services delivered and health outcomes on substantial research from similar contexts, in many cases including systematic review evidence.

The OneHealth Model was designed by the United Nations to strengthen health system analysis, costing and financing scenarios at the country level. Its primary purpose is to assess public health investment needs in low- and middle-income countries. The model provides a single framework for planning, costing, impact analysis, budgeting and financing of strategies for all major diseases and health system components.

The OneHealth model is populated with demographic, health, family planning usage and cost, economic, and education data obtained from country HIMS systems, health sector evaluation reviews, census reports, demographic and health surveys, household survey reports and economic reports, as well as costed implementation plans and UN Population Division forecasts. The data and model are regularly updated and maintained by UN agencies, particularly the WHO, and are free and publicly available. The multilateral development of the One Health model has combined the best components of various prior costing tools and is also designed in a modular fashion to allow for program-specific costing, and sector-wide costing. The HSS CBA relies in particular on two modules:

- The Lives Saved Tool (LiST), which forecasts the effect of increased maternal and child health service delivery coverage on health outcomes
- The Non-Communicable Disease Module (NCD), which forecasts the effect of increased cardiovascular disease and diabetes related service delivery coverage on health outcomes

The CBA applies the Value of Statistical Life concept to value forecast mortalities averted and a cost-of-illness approach to value forecast morbidities averted (reduction in non-fatal illnesses) because of the investment, in line with MCC's CBA Guidelines.⁴

⁴ <https://www.mcc.gov/resources/doc/cost-benefit-analysis-guidelines/>

2) Cost savings through increased efficiency

Second, the investments to strengthen the health system are expected to result in increased referral to the appropriate level of care and corresponding cost savings. As discussed in the HSS project description, health services are provided at a variety of care levels, including community health centers, district hospitals and the tertiary hospital in the capital, Queen Mamohato Memorial Hospital. Due to limitations of the referral system, patients often receive primary care services at a higher care level than is necessary. This substantially increases the cost per unit of service provided without substantially improving service quality. The HSS investment is expected to shift the level of care at which PHC services are delivered to appropriate levels, resulting in cost savings for the health system.

The baseline share of services delivered at each of four levels of care (community health worker, outreach center, health center, and Hospital) was established for over 100 primary care services based on data available through the WHO's OneHealth Model, supplemented by knowledge of health sector experts who are familiar with Lesotho's health system. These experts then forecast the shift in the share of services delivered at each level of care for each of the respective primary care services expected to occur as a result of the HSS investment. The cost savings expected to result from this shift were then calculated using data on the cost per unit of service delivered for each of these PHC services at each level of care. As above, the unit cost of service data is drawn from the UN's OneHealth Model adjusted using recent Lesotho specific data where possible, with missing values imputed using unit cost ratio information available from similar contexts where necessary.

While the team believes referral to the appropriate level of care will be the largest source of cost savings, it is worth noting that the analysis does not incorporate other channels through which smaller cost savings may occur. For example, it is possible that the HSS investment will reduce the average unit cost of services delivered within each level of care. Benefits are forecast over a 20-year evaluation horizon through 2045.

Incorporation of Gender-Based Violence Prevention and Treatment

The CBA explicitly incorporates the benefits of GBV prevention and treatment expected to result from the investment. These benefits are expected to occur through three channels:

1) GBV Prevention

First, the HSS investment includes components that are expected to prevent some GBV cases. In particular, GBV experts forecast that the investment will lead to a 1% reduction in the prevalence of GBV. This 1% reduction is applied to all GBV victims each year, assuming that the awareness building campaign benefits all GBV victims, not just victims using PHC facilities within a given year. The baseline number of GBV victims is drawn from the reported pre-Covid prevalence of physical and sexual violence (25.6% and 6.5%, respectively) multiplied against the female population aged 15-64 each year.

This GBV prevention is expected to result in a corresponding reduction in mortality and morbidity. Consistent with the broader HSS CBA, the model applies the Value of Statistical Life (VSL) concept to value forecast mortalities averted as a result of GBV prevention and a cost-of-illness (COI) approach to value forecast morbidities averted as a result of GBV prevention (reduction in non-fatal illnesses), as described above.

For purposes of the GBV COI calculations, averted productivity loss at work and at home is based on estimates for the percentage of victims who took off work (19.1%) or neglected household duties (29.2%) in the previous 12 months due to an injury, and the weighted average number of days for each woman who missed work (10.9 days) or had household duties disrupted (6.0 days). Professional or household work missed was valued based on the economic opportunity cost of time estimated using the 2017-2018 Lesotho Household Budget Survey.

Averted costs of care were calculated assuming that all women suffering grievous injuries (1% of those experiencing GBV) and 52% of women experiencing medium injuries (5.3% of those experiencing GBV) will go to a clinic. The Commonwealth (2020) estimates personal out-of-pocket expenses for the resulting transportation, ambulance calls, tests, diagnostic treatment and medicine, and inpatient services and the percentage of women who experienced these costs, which was used to calculate the weighted average cost for all women experiencing injuries and going to a clinic. A weighted average for outpatient costs at the PHC level for the provider was also estimated from the total spending per outpatient.

2) Decreased transmission of HIV due to increased access to post exposure prophylaxis (PEP)

Second, the HSS investment is expected to increase access to PEP, which is promoted by the United Nations Package of Essential Services. Data for Lesotho suggests that nearly 2,900 individuals were using PEP between August 2020 and July 2021. While it is not possible to say how many of these individuals are using PEP following an incidence of sexual GBV, due diligence experts believe roughly 20% of those individuals may be victims of sexual assault. Applying the above figures for the prevalence of sexual GBV and women who are likely to go to the clinic, along with data for the percentage of women who do not currently have HIV, suggests that roughly 58%

of sexual assault victims who go to the clinic currently receive PEP. The HSS activity is expected to lead to 90% of sexual assault victims having access to PEP, which is in turn expected to result in averted HIV transmission. The model also assumes that a share of women who avert sexual GBV through the first benefit stream will in turn avert HIV transmission, which is accounted for under this benefit stream.

The CBA forecasts the likelihood that a sexual GBV event would lead to HIV exposure based on the percentage of sexually violent events that lead to HIV transmission and the percentage of men aged 15-59 in Lesotho who have HIV. It is assumed that this is the population who will be offered PEP. Data from Nairobi, Kenya was used to estimate the percentage of women who will complete the full PEP course (34%), and some evidence suggests that successfully completing PEP will reduce HIV transmission by 81%.

The averted cost of care expected to result from reduced HIV transmission is calculated based on a Lesotho study on the standard care for HIV patients, which calls for three-month, facility-based refills. This suggests patients visit the health facility every three months and receive a three-month supply of anti-retroviral therapy (ART) at a time. Provider costs are per female patient treated and include facility visits, viral load, and ART medication. Patient costs were also derived from this study and take into account the need to take an entire day to visit a healthcare facility (opportunity costs) and costs of transport. This calculation does not include costs to treat side effects of the drug or counselling. All averted HIV cases are expected to result in averted costs of care for 20 years due to long lifespans using these drugs.

3) Reduced psychological suffering due to improved response from PHC providers

Third, the HSS investment is expected to reduce the psychological suffering of GBV victims through improved treatment at PHC facilities. The CBA assumes improved treatment will lead to a 10% reduction in depression based on the limited evidence available, including studies on the effects of PHC-level interventions to treat depression unrelated to GBV.

As discussed above, the HSS activity also plans to improve the referral system, which will include referral of GBV victims to social services. Since mechanisms for referral to social services and care do not currently exist except in a limited, informal fashion, it is assumed that only 3% of GBV victims receive social services at baseline. GBV experts expect that the HSS investment will lead to 30% of GBV victims treated in a public PHC receiving a referral to social services, and that 50% of those receiving a referral will choose to pursue those services. In turn, 10% percent of those accessing these services as a result of the investment are expected to experience reduced depression (a benefit incremental to averted depression resulting from improved PHC-level care).

Averted depression is in turn expected to result in averted productivity loss at work. Limited evidence from other contexts suggests that 51% of women who experience a physical or sexual GBV event will experience moderate or severe depression, which is assumed to lead to one depressive episode each year. Data from South Africa suggests that the average woman with depression will miss 3.3 days at work during a depressive episode. Averted days of work lost are valued using the COI approach described above under Benefit 1.

Market Driven Irrigated Horticulture Project Cost-Benefit Analysis

The MDIH project addresses the root cause of the binding constraint by creating a sustainable pipeline of successful, small-scale investors in irrigated horticulture, targeting marginalized groups like women and youth specifically, whose demand for services to make their job creating investments possible will hold government service providers accountable.

The assumptions in the MDIH ERR pertain to how the three activities of the project support creating a sustainable pipeline of the targeted investors:

- Based on lessons learned from past irrigation projects, irrigated horticulture farmers need access to:
 - Land
 - Water
 - Fewer institutional obstacles for women and youth
 - Finance
 - Business environment services
 - Irrigation infrastructure
 - Hands-on training and other social and behavior change support
 - Product aggregation
 - Cold chain technology
 - Markets
- The Institutional Reform Activity aims to address land, water, and gender/youth issues
- In addition to providing irrigation infrastructure, the MDIH Project will have pilot and demo plots to provide hands on training and will attract anchor investors to help small scale farmers with product aggregation, access to cold chain technology, and access to markets.

The assumption that anchor investors will be attracted to the project that can solve the problems of access to finance, access to markets, and logistics infrastructure, is critical to the success of the project. Early drafts of the ERR alerted the team to this key risk early on in compact development, and project elements have been built in to address this risk.

Success of the project will result in sustainable income for irrigated horticulture farmers from the targeted intervention area and the propagation of similar irrigation investments throughout Lesotho outside of the targeted intervention area after the compact ends. The National Irrigation Master Plan, which the team views as ambitious, assumes 400 hectares of irrigated horticulture production are added each year for the next 25 years. The Compact team has not set a target for the number of added hectares with irrigated horticulture beyond those included in the Compact Agreement.

Direct Benefits of the Targeted Intervention

The calculation of benefits from the targeted intervention in irrigated horticulture uses estimates of agricultural productivity to calculate gross margins from horticulture production of two categories of producers – the anchor investors and the small-scale farmers.

All farmers are assumed to grow a mix of crops that are the most profitable among those that are best suited for cultivation in Lesotho. The crop rotation allows for crops to be produced during the time of year where production is feasible or optimal, and also allows for more than one harvest per year of almost every crop. The crops that are expected to be produced are cabbage, carrots, dry beans, green maize, onions, potato, tomatoes, and apples.

In addition to vegetable crops, the team considered fruit production as well, because apples and pears grow well in Lesotho, and Lesotho's elevation means there is a two-week period of time where apples can be supplied from Lesotho when South Africa cannot. Fruit trees require several years to reach full production, so their addition tends to lower the ERR. The team consensus ERR assumes no fruit tree production, but apple production is considered in the sensitivity analysis.

Anchor farmers are assumed to be successful commercial producers who will be able to maximize production of horticulture products immediately after the land improvements made by MCC become available. 80% of small-scale farmers are assumed to take 10 years to adopt the new irrigation technology, consistent with lessons learned from previous MCC irrigation projects. The sensitivity analysis assumes the share of anchor farmers can range from as small as 10% to 100%. Because small-scale farmers take longer to adopt the new technology, the ERR improves as the share of anchor farmers increases. The default assumption in the ERR is that anchor farmers control production on 50% of the intervention area. While increasing the share of anchor farmers improves the ERR, the project may be less likely to produce successful Basotho irrigated

horticulture producers if all the investment is carried out by anchor investors, confounding the project objective.

The ERR assumes, conservatively, that all anchor investors are foreign (e.g., from South Africa) and that the profits they extract from their participation are not used to lower poverty in Lesotho, so are not counted in the ERR. Instead, we assume that, on top of production costs, the investors will need to pay out 80% of their net revenue in the form of land lease payments and labor compensation to Basotho beneficiaries, leaving only 20% that is extracted from the country in the form of profits. Note that the treatment of costs and benefits that accrue to non-citizens outside the partner country is an issue under discussion as part of the larger climate change discourse and is not yet settled practice in EA.

Indirect (multiplier) Benefits

When private sector economic consultants provide estimates of policy impacts, it is a popular practice to include Keynesian multiplier effects, based on assumptions of fixed prices or capital stocks, in the estimate. Often EA is asked to incorporate multiplier effects into ERRs. But multiplier effects are a short run phenomenon, while ERRs have a 20-year time horizon. It is standard in the economics field to assume that multiplier effects attenuate over time as prices (for commodities and labor) and capital stocks adjust in response to the original shock. In other words, it does not make sense for a technological shock that improves an economy's productivity by \$100/year to have long run effects different from \$100/year. Eventually the multiplier effects must attenuate to zero.

ERRs are a partial equilibrium calculation, as practiced by MCC. We do not currently estimate the multiplier effects at the impact of the MCC intervention, nor do we attempt to estimate how those effects attenuate over time, as adjustments to prices and capital stocks return the economy to general equilibrium, as in, for example, Dixon et al 2007.⁵ Dynamic computable general equilibrium (CGE) models based on social accounting matrices (SAMs) are notoriously labor intensive and time consuming (SAMs for the latest Global Trade Analysis Project (GTAP) database, version 10, are from 2014), and the marginal benefit is relatively small – most of the results can

5 Dixon, P., Osborne, S., Rimmer, M. "The Economy-Wide Effects in the United States of Replacing Crude Petroleum with Biomass". *Energy & Environment*, November 2007.

be derived/deduced from the “Back of the Envelope” calculations required to calculate the shocks that drive the original simulation.

An intermediate solution is to use the local economy-wide impact evaluation (LEWIE) model developed by the International Food Policy Research Institute (IFPRI). Instead of a representative firm-based model driven by SAMs, the LEWIE is a household-based model built on household survey data. The LEWIE model assumes capital is fixed and can, therefore, be considered an “intermediate-run” model, where (some) prices have (partially) adjusted but capital stocks have not. The model can be used to estimate the “multiplier” effects resulting from fixed capital stocks, and can show how the simulated intervention affects female headed households (and other distributional effects), since it is a household-driven model.

IFPRI estimated the effect of converting 2000 hectares of land in Lesotho to horticulture production, and was able to separate out the effects (approximately) into “direct” and “indirect” effects, the indirect effects being about 23% of the direct ones. To simulate this in the ERR, we introduced an “indirect effect” of 23 cents for every dollar of benefit when it first appears in the ERR. That is, when a farmer first adopts the irrigated horticulture technology introduced by the MCC intervention, for every dollar of benefit generated by that farmer, there is an additional 23% indirect effect that year. We then attenuate the indirect effect by 50% every year after that, using the same rate of attenuation as in Dixon et al. 2007. The result is a small but not insignificant increase in the ERR of about 0.6%.

Business Environment and Technical Assistance Project Cost-Benefit Analysis

The objective of the BETA Project is to stimulate an increase in firm-level profits and formal employment from a pipeline of Firms supported by the Project, including MSMEs owned by women and youth and Firms in rural areas. These businesses will participate in the Public-Private Dialogue, which results in provision of critical services.

The ERR for the BETA Project has two main benefit streams – the increase in returns to factors of production (land, labor, capital) that can be attributable to the BETA project, and the increase in GDP growth that results from major reform that results from the PPD component of the BETA.

The BETA Project will provide one-on-one assistance to the 50 medium-sized companies in the pipeline, and one-to-many technical assistance to another 500 companies over the course of the

compact. We use estimates of company turnover from RIIS and parameter values for growth of profits and firm employment estimated in the economics literature to calculate the incremental profit and employment compensation attributable to MCC.

The expected growth in profits is enhanced by the "catching up" effect associated with targeting women, described in the MDIH section above. This effect should allow women entrepreneurs to increase the profitability of their enterprises by 6 to 30 percent⁶. The BETA pipeline is expected to consist of 60 percent women. The "catching up" effect generates about \$2000/year of benefits.

The public private dialogue is expected to identify and raise important regulatory, coordination, or other issues affecting the ability of the private sector to be productive and grow. Because the desire is to have the issues identified through a facilitated public-private dialogue, we do not know at this stage exactly what reform activities will be carried out. We do know that the reforms the PPD is tasked with raising should be among the types of reforms examined in Haidar (2012)⁷. This paper, along with Égert and Gal (2017)⁸ and Broughel and Hahn (2020)⁹ provide evidence (albeit not of experimental quality) that such reforms should lead to economic benefit and provide parameters for estimating this benefit that can be adjusted to Lesotho's context. Thus, the key parameters are number of consequential reforms accomplished by the PPD throughout the compact and valuation of those benefits.

The key parameters for the BETA are the average number of employees in the baseline, the growth rate of profit and labor compensation over time, and the number of significant regulatory reforms that will be accomplished by the PPD over the course of the compact. The ERR for the team consensus assumptions is 11.6 percent.

6 See Udry, "Gender, Agricultural Production, and the Theory of the Household", <https://www.journals.uchicago.edu/doi/10.1086/262050> and Doss, "Women and agricultural productivity: Reframing the Issues," <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5726380/>

7 9 Haidar, J. "The impact of business regulatory reforms on economic growth", *Journal of the Japanese and International Economies*, 2012. Volume 26, Issue 3

8 10 Égert, B., Gal, P. "The Quantification of Structural Reforms in OECD Countries: A New Framework", *OECD Journal: Economic Studies*, 2016, issue 1, pp 91-108

9 11 Broughel, J., Hahn, R. "The Impact of Economic Regulation on Growth: Survey and Synthesis)." Mercatus Working Paper, 2020

American Catalyst Facility for Development Cost-Benefit Analysis

It is expected that DFC assess and report the benefits of all Project activities using its Impact Quotient system for measuring development impact, which measures the investment's impact on economic growth, potential job creation, inclusion, and innovation. MCC and DFC will collaborate to assess and quantify the benefits of the ACFD Project in a manner that is acceptable to all parties.

Projected Beneficiaries

According to the MCC *Guidelines for Economic and Beneficiary Analysis*, beneficiaries of projects are considered individuals that are expected to experience better standards of living due to program activities. These better standards of living can be materialized as financial gains or improvements in other social outcomes, but ultimately the CBA measures these in monetary terms as an increase in their real incomes. A CBA model provides details on benefit streams through which beneficiaries should experience increased income or enhanced wellbeing through improved outcomes (for instance, the value of longer, more productive lives, the value of home production, such as childcare and domestic services, and changes in future welfare associated with a country's natural assets) as a result of the intervention.

This section provides a summary of beneficiaries at the project level or a lower level depending on the corresponding CBA model.

Projected Program Beneficiaries

The expected beneficiaries for the Health and Horticulture Compact are presented in the table below by level of intervention, matching the CBA models presented in the previous section. The table includes a definition of beneficiaries, the estimated number of beneficiaries, and a note on how that estimate was calculated. This is done at the lowest level of analysis based on the CBA described above.

| Activities/Sub-Activities | Definition of Beneficiaries | Description of Beneficiary Calculations | Number of Beneficiaries (estimate) |
|--|---|--|------------------------------------|
| Health Systems Strengthening Project | All individuals who access public primary health care services over the course of the 20-year benefit time horizon considered for the cost-benefit analysis | The national population in the final year of the evaluation horizon, 2045, as forecast by the "medium variant" of the 2019 United Nations Revision of World Population Prospects | 2,500,000 |
| Market Driven Irrigated Horticulture Project* | All individuals in families in the intervention area, plus additional 23% of "indirect" beneficiaries | Assuming one household per farm, and one farm per hectare, and five family members per household, plus 23% "indirect" beneficiaries | 12,300 |
| Business Environment and Technical Assistance Project** | All individuals in families that own firms benefiting from the BETA project | Assume one household per small firm; in medium sized firms, assume 14 employees total, each leading a household; assume five family members per household | 6,000 |

* Assuming one household per farm, and one farm per hectare, and five family members per household, the total number of direct beneficiaries is 10,000. Furthermore, the IFPRI analysis finds that for every dollar of additional production due to the MCC intervention, there is another 23 percent of indirect benefits due to Keynesian multiplier effects. Therefore, depending on the employment patterns outside of irrigated horticulture, the number of indirect beneficiaries could be an additional 2,300, for a total of 12,300 beneficiaries.

**Assuming one household per small firm, and 14 employees total, each leading a household, in the medium sized firms, and five family members per household, the total number of beneficiaries of the BETA project is 6,000. However, we expect there to be substantial overlap between beneficiaries in the MDIH and BETA projects

*** There is an expected overlap among beneficiaries within the project so that beneficiaries cannot simply be added across Activities to assess the total number of Project beneficiaries.

The number of beneficiaries under the ACFD Project is yet to be determined. The ACFD will be a combined effort between the MCC, the DFC, and the Government of Lesotho.

MONITORING COMPONENT

Summary of Monitoring Strategy

The program will be monitored systematically through indicators and progress will be reported regularly during implementation. Monitoring data will be analyzed to allow managers of MCA-Lesotho and MCC to make programmatic adjustments as necessary with a view towards improving the overall implementation and results of the program.

An indicator is mapped to each result in the project logic diagram to track the project logic over time. MCC M&E distinguishes between four indicator levels: outcome, output, process, and risk/assumption. They are defined below:

Outcome Indicator - An indicator that measures a targeted result of an intervention's outputs. Often many outcome indicators are not monitored during the life of the program but rather are reported through evaluations after the program is complete.

Output Indicator - An indicator that measures the goods or services produced as the direct result of the expenditure of program funds.

Process Indicator - An indicator that measures progress toward the completion of an activity, a step toward the achievement of project outputs and serves as a way to ensure the work plan is proceeding on time.

Risk/Assumption Indicator – An indicator that measures a risk or assumption in the project logic.

To ensure that the program is on track to meet its objectives, the indicators will be measured against established baselines and targets, derived from ex-ante cost-benefit analysis, other types of analysis, and project design documents. The baseline is the value of an indicator prior to a development intervention, against which progress can be assessed or comparisons made. The target is the expected value for a particular indicator at a particular time and reflects the underlying assumptions made in project design about what the project will likely achieve.

MCC uses common indicators to consistently measure progress across programs in key sectors and reports those results to internal and external stakeholders. MCC's relevant common indicators are included in this M&E Plan.

The Indicator Documentation Table defines each indicator by project and can be found in Annex I. Baselines and targets for each indicator are defined in Annex II.

The MCA-Lesotho M&E Unit shall consult and assist implementing entities in setting up their data collection plan and reporting templates to report on the relevant indicators included in this plan.

Standard Reporting Requirements

Reporting to MCC: Quarterly Disbursement Request Package

Performance reports serve as a vehicle by which MCA-Lesotho management informs MCC of implementation progress. Currently, MCC requires that MCA-Lesotho submit a Quarterly Disbursement Request Package (QDRP) each quarter. The QDRP must contain an Indicator Tracking Table (ITT). A complete ITT presents the preceding quarters' indicator actuals and current quarter indicator progress against targets set forth in this M&E Plan. The ITT is the main source for MCC's and MCA-Lesotho's internal and external reporting on indicator progress during implementation.

Additional guidance on reporting is contained in MCC's [Guidance to Accountable Entities on the Quarterly Disbursement Request Package](#) and [Indicator Tracking Table Guidance](#)..

Within the first year of program implementation, the MCA-Lesotho M&E Unit develop program-specific process for managing the quarterly ITT submissions¹⁰³. This document, called the ITT Process Map, should describe how data will be collected from the responsible parties and the review and approval process within MCA-Lesotho.

Reporting to MCA-Lesotho and Local Stakeholders

Even though the QDRP is required to be sent to MCC, accountable entities should also use these reports, and the data included in them to assess progress and performance internally.

Data Quality Reviews

As a data-driven agency, MCC is committed to ensuring all data used in the development, implementation, and evaluation of a project are of good quality. Data quality is essential for maintaining a high level of confidence in MCC's decision making as well as for transparent reporting of MCC's results.

The quality of ITT data is the primary responsibility of MCA-Lesotho staff, led by its M&E Unit. The M&E Unit, other MCA-Lesotho staff as appropriate as well as implementing entities, should regularly check data quality. The M&E Unit should verify that all reported data has appropriate source documentation and that calculations have been done correctly. The MCA-Lesotho M&E Unit will conduct site visits on a regular basis or whenever requested by MCC, to review the quality of the data gathered through this M&E Plan.

In addition to regular data quality checks by MCA-Lesotho staff, Data Quality Reviews (DQRs) will be conducted in accordance with the requirements of the MCC M&E Policy. The objectives of DQRs are to assess the extent to which data meets the standards defined in the MCC M&E Policy in the areas of accuracy, consistency, timeliness, and transparency (Section 6.5.2 Data Quality Standards).

Note that evaluators are expected to conduct assessments of the quality of all data that will be used as part of the evaluation. Additional MCA-Lesotho-driven data quality reviews of that data are not required.

Each internal or independent DQR will be thoroughly documented in a report that describes any noted gaps or weaknesses with respect to the data quality standards. The report should also make recommendations for remedying these issues where possible. Where a remedy is not possible or cost-effective, the report should identify replacement indicators or data sources that will address the noted weakness.

MCA-Lesotho is responsible for ensuring that recommendations produced by DQRs and approved by MCC are implemented. After the data quality report is finalized, MCA-Lesotho must create an action plan that clearly identifies which of the DQR recommendations MCA-Lesotho will implement, as well as an associated timeline and next steps for implementing them. This action plan must be submitted in English and reviewed by MCC. Once cleared by MCC, the implementation DQR action plan will be made publicly available on MCA-Lesotho's website, either as an addendum to the M&E Plan or as an independent document.

An external pre-implementation DQR will be conducted after Entry Into Force (EIF) of the Lesotho Health and Horticulture Compact. The entity responsible for the implementation DQR will be hired by MCA-Lesotho in YEAR 1 of the program to perform DQRs for a period six months from February to July 2025. The DQR is expected to cover major sources of data to measure the HSS, MDIH, and

BETA program goals. Specifically, the review will focus on Demographic Health Survey, District Health Information System (DHIS2) as major sources of data for measuring indicators on improved health outcomes. In terms of MDIH, the review will focus on Agricultural Production Survey (APS) and Horticulture Survey as potential sources of data for measuring agricultural productivity within irrigation areas while the Household Budget Survey will be reviewed for its significance in providing household income estimates within the irrigation scheme areas. Given the non-existence of reliable sources for measuring key indicators for BETA, the DQR will review different administrative data from the Ministry of Trade, Industry, Business Development, and Tourism and other entities that provide business development services. This section will be updated once the DQR Action Plan is complete to reflect the actual dates the DQR was completed, the materials covered, major findings, and key action steps.

EVALUATION COMPONENT

Summary of Evaluation Strategy

While good program monitoring is essential for program management, it is not sufficient for assessing the achievement of expected project results. Therefore, MCC and MCA-Lesotho uses evaluation as a tool to better understand the effectiveness of its projects. Evaluation is the systematic collection and analysis of information about the characteristics and outcomes of a project. Detailed guidelines and standards for the preparation, review, and dissemination of evaluations are set forth in MCC's [Evaluation Management Guidance](#).

According to the MCC M&E Policy, every project in a program must undergo an *independent* evaluation to assess whether it achieved its stated objective. For each of these evaluations, an evaluation firm is contracted by MCC. MCC and MCA-Lesotho are committed to ensuring that the independent evaluations are rigorously designed to measure the expected results of each project. Each evaluation must answer the following questions:

1. To what extent was the project implemented according to plan (in terms of quantity and quality of outputs)?
2. Did the project achieve its stated objective in the timeframe and magnitude expected, as documented in the current M&E Plan? Why or why not?

MCC's evaluation review process will follow the guidelines outlined in the MCC M&E Policy.

For each independent evaluation, MCA-Lesotho is responsible for building local ownership and commitment to the evaluation, oversight of the data collection firm, quality control of evaluation activities, and local dissemination of evaluation results.

In accordance with the MCC M&E Policy, the results of each evaluation will be disseminated through stakeholder report reviews and presentations. The associated reports, data collection materials, and data sets will be made publicly available on MCC's website.

Independent Evaluation Plans

The following table summarizes the planned independent evaluations for this program. More detail on each evaluation follows.

| Evaluation Name | Evaluation Type | Evaluator | Primary/ Secondary Methodology | Final Report Date |
|---|------------------------|------------------|---------------------------------------|--------------------------|
| Health Systems Strengthening (HSS) | Performance | TBD | TBD | TBD |
| Market Driven Irrigated Horticulture (MDIH) | Performance | TBD | TBD | TBD |
| Business Environment Technical Assistance (BETA) | Performance | TBD | TBD | TBD |

Health Systems Strengthening Evaluation

Scope

This evaluation will answer the following core question:

Did the project achieve its **stated objective** in the timeframe and magnitude expected, as documented in the current M&E Plan, why or why not? The objective of the Health Systems Strengthening Project is to improve the health outcomes through strengthening Lesotho's primary health care (PHC) system.

The answer to the first part of this question will be based on the objective-level indicator(s) described in Annex I and II. The second part of the question will be answered by analyzing the remaining indicators in the project logic, as also described in Annex I and II. The project team's rationale for setting the objective targets listed below by 2029 was informed by the benefits identified in the Cost-Benefit Analysis (CBA) and is documented in Annex II.

| Project Objective | Indicator | Compact Target | Year |
|---|---|----------------|-------------------------|
| Improved health outcomes through strengthening Lesotho primary health care system : | Maternal deaths averted | 33 | Compact End Date (2029) |
| | Under 5 deaths averted | 236 | Compact End Date (2029) |
| | Fresh stillbirths averted | 133 | Compact End Date (2029) |
| | Cardiovascular deaths averted | 1554 | Compact End Date (2029) |
| | Cases of HIV among survivors of GBV averted | 10 | Compact End Date (2029) |

Methodology

The evaluation is expected to be a performance evaluation relying on one or more methodologies to be determined by the independent evaluator to assess achievement of the objective.

Data Sources and Timelines

We anticipate that the evaluation will produce the following reports. The evaluator will analyze data from MCC's Indicator Tracking Table (ITT), may analyze data from the following administrative sources, and may conduct their own additional data collection (TBD):

| Name of Data Source | Data Collection Timing | Report Name | Report Publication Timing |
|--------------------------|------------------------|----------------------------|---------------------------|
| MCC ITT | 2024-2029 | Baseline Evaluation Report | TBD |
| DHIS2 | 2019-2023 | Baseline Evaluation Report | TBD |
| DHS | 2024 - 2029 | | |
| National Health Accounts | TBD | | |

| | | | |
|--|-----------|-------------------------|-----|
| Maternal and Perinatal Death Surveillance and Response (MPDSR) | TBD | | |
| HIMS and Integrated Financial Management Information System (IFMIS) | TBD | | |
| Client Level Data Systems and eRegister | TBD | | |
| Additional data collection as determined by the evaluator and documented in the Evaluation Design Report | TBD | | |
| MCC ITT | 2024-2029 | Final Evaluation Report | TBD |
| DHIS2 | 2024-2028 | Final Evaluation Report | TBD |
| HIMS and IFMIS | TBD | | |
| Client Level Data Systems and eRegister | TBD | | |
| Additional data collection as determined by the evaluator and documented in the Evaluation Design Report | TBD | | |

More detail on the design of this evaluation will be provided in the independent evaluator's Evaluation Design Report (EDR) after the evaluator is hired and the EDR is finalized.

Market Driven Irrigated Horticulture Evaluation

Scope

This evaluation will answer the following core question:

- Did the project achieve its **stated objective** in the timeframe and magnitude expected, as documented in the current M&E Plan, Why or why not? The objective of the MDIH Project is to increase rural incomes related to commercial horticulture, including for women, youth, and the rural poor, and establish a sustainable and inclusive model of irrigation, water resource, and land management.

The answer to the first part of this question will be based on the objective-level indicator(s) described in Annex I and II. The second part of the question will be answered by analyzing the remaining indicators in the project logic, as also described in Annex I and II. The project team's rationale for setting the objective targets listed below by 2029 (Compact End Date) or 2 years post construction completion, respectively, was informed by the benefits identified in the Cost-Benefit Analysis (CBA) and is documented in Annex II.

| Project Objective | Indicator | Compact Target | Year |
|--|---|---|--------------------------------------|
| Increase rural incomes related to commercial horticulture, including for women, youth, and the rural poor. Establish a sustainable and inclusive model of irrigation, water resource, and land management. | Income from land leasing agreements | Value: \$7,008,833 Value for Women: \$2,521,517 Value for Youth: \$937,931 Value for the Rural Poor: \$2,477,715 | Compact End Date (2029) |
| | Income related to horticulture and subsistence farming in the irrigated perimeter (Small-Holders) | Value: \$1,401,767 Value for Women: \$504,303 Value for Youth: \$187,586 Value for the Rural Poor: \$495,543 | 2 Years Post Construction Completion |

Methodology

The evaluation is expected to be a performance evaluation relying on one or more methodologies to be determined by the independent evaluator to assess achievement of the objective.

Data Sources and Timelines

We anticipate that the evaluation will produce the following reports. The evaluator will analyze data from MCC's Indicator Tracking Table (ITT) as well as data from satellite and/or drone imagery (TBD), may analyze data from the following administrative sources, and may conduct their own additional data collection (TBD):

| Name of Data Source | Data Collection Timing | Report Name | Report Publication Timing |
|---------------------|------------------------|-------------|---------------------------|
| | | | |

| | | | |
|--|------------|----------------------------|-----|
| MCC's Indicator Tracking Table (ITT) | 2024-2029 | Baseline Evaluation Report | TBD |
| Satellite and/or Drone Imagery (TBD) | TBD | | |
| Agricultural Census | 2019-20 | | |
| Agricultural Production Survey (plus irrigation module) | TBD | | |
| Horticulture Survey | 2018-19 | | |
| Data from non-MDIH irrigated schemes | TBD | | |
| MCA Census, Social Survey and Land and Asset Inventory Report | 2024 -2025 | | |
| Additional data collection as determined by the evaluator and documented in the Evaluation Design Report | | Final Evaluation Report | TBD |
| MCC's Indicator Tracking Table (ITT) | 2024-2029 | | |
| Satellite and/or Drone Imagery (TBD) | TBD | | |
| Agricultural Census | TBD | | |
| Agricultural Production Survey | TBD | | |
| Horticulture Survey | TBD | | |
| Data from non-MDIH irrigated schemes | TBD | | |
| Additional data collection as determined by the evaluator and documented in the Evaluation Design Report | TBD | | |

More detail on the design of this evaluation will be provided in the independent evaluator's Evaluation Design Report (EDR) after the evaluator is hired and the EDR is finalized.

Business Environment and Technical Assistance Evaluation

Scope

This evaluation will answer the following core question:

- Did the project achieve its **stated objective** in the timeframe and magnitude expected, as documented in the current M&E Plan, Why or why not? The objective of the Business Environment and Technical Assistance (BETA) Project is to stimulate an increase in firm-level profits and formal employment from a pipeline of firms supported by the Project, including for micro, small, and medium enterprises (MSMEs) and MSMEs owned by women and youth and in rural areas.

The answer to the first part of this question will be based on the objective-level indicator(s) described in Annex I and II. The second part of the question will be answered by analyzing the remaining indicators in the project logic, as also described in Annex I and II. The project team's rationale for setting the objective targets listed below by 2029 (Compact End Date) was informed by the benefits identified in the Cost-Benefit Analysis (CBA) and is documented in Annex II.

| Project Objective | Indicator | Compact Target | Year |
|---|--|---|-------------------------|
| Stimulate an increase in firm-level profits and formal employment from a pipeline of Firms supported by the project, including MSMEs owned by women and youth and Firms in rural areas. | Profit per private business in the BETA pipeline | Value: Small business: • Men-owned: \$1,816.10 • Women-owned: \$1,925.07 Medium business: • Men-owned: \$4,599.51 • Women-owned: \$4,875.48 | Compact End Date (2029) |
| | Growth in employment from the BETA Pipeline | Value: 7% | Compact End Date (2029) |

Methodology

The evaluation is expected to be a performance evaluation relying on one or more methodologies to be determined by the independent evaluator to assess achievement of the objective.

Data Sources and Timelines

We anticipate that the evaluation will produce the following reports. The evaluator will analyze data from MCC's Indicator Tracking Table (ITT), may analyze data from the following administrative sources, and may conduct their own additional data collection (TBD):

| Name of Data Source | Data Collection Timing | Report Name | Report Publication Timing |
|---------------------------------------|------------------------------------|----------------------------|---------------------------|
| MCC's Indicator Tracking Table (ITT) | 2024-2029 | Baseline Evaluation Report | TBD |
| FinScope MSME Lesotho | 2015 | | |
| Lesotho Economic Activity Census | 2013-14; 2024-25 (if available) | | |

| | | | |
|--|-----------|-------------------------|-----|
| <u>Lesotho Financial Inclusion Refresh</u> | 2021 | | |
| <u>Lesotho FinScope Consumer Survey Report</u> | 2021 | | |
| Additional data collection as determined by the evaluator and documented in the Evaluation Design Report | TBD | | |
| MCC's Indicator Tracking Table (ITT) | 2024-2029 | | |
| FinScope MSME Lesotho | TBD | | |
| Economic Activity Census | TBD | | |
| Lesotho Financial Inclusion Refresh | TBD | | |
| Lesotho FinScope Consumer Survey Report | TBD | Final Evaluation Report | TBD |
| Additional data collection as determined by the evaluator and documented in the Evaluation Design Report | TBD | | |

More detail on the design of this evaluation will be provided in the independent evaluator's Evaluation Design Report (EDR) after the evaluator is hired and the EDR is finalized.

Projects without Evaluations

American Catalyst Facility for Development Evaluation

The M&E Policy shall not be applied to ACFD activities and interventions. In addition, MCC and the Government expect that DFC shall monitor and evaluate the project activities in accordance with its *Operating Principles for Impact Management* and use its Impact Quotient system and such other measurement tools as DFC may determine.

IMPLEMENTATION AND MANAGEMENT OF M&E

Responsibilities

This section describes the M&E responsibilities of the accountable entity, MCC, and the government after the program has ended.

Accountable Entity

The MCA-Lesotho M&E Unit will be composed of a Director, Monitoring & Evaluation (M&E) who will have the key responsibility of leading and managing all M&E activities; and one Specialists, Monitoring and Evaluation (M&E) who will support the Director, M&E in performing the M&E functions. Additionally, the M&E Unit will carry out, or hire contractors to complete the following and other related activities:

- Lead the development and periodic updates of the Lesotho Health & Horticulture M&E Plan, in accordance with MCC policies and guidelines and in coordination with MCC and relevant stakeholders.
- Lead the implementation of the monitoring component of the Lesotho Health & Horticulture M&E Plan to provide timely and relevant input to project management and external reporting, including:
 - Define the performance indicators to be monitored along with their baselines and targets in collaboration with project teams.
 - Identify critical data gaps or data quality issues related to the M&E Plan indicators and design and implement a plan to resolve these issues and build capacity with the party that produces the data (e.g., government entities or project implementers).
 - Work with implementers and Implementing Entities to ensure M&E requirements are appropriately incorporated in their contracts and Implementing Entity Agreements, respectively, and that there is a shared understanding of relevant indicators and other requirements.
 - Produce the ITT. This should include reviewing all of the ITT data on a quarterly basis, checking inconsistent values with project leads and reporting entities, and submitting supporting documentation for all data that is reported.
 - Conduct Data Quality Reviews of monitoring data reported by MCA-Lesotho as well as likely sources of future monitoring data (i.e. data sources identified in the M&E Plan) and implement a plan to address any identified weaknesses.
 - Design and implement field assessments of progress towards the achievement of outputs and intermediate outcomes, especially in situations where concerns have been raised regarding data quality or validity.

- Disseminate information from the approved ITT to relevant stakeholders in Lesotho and to MCC.
- Support the design and implementation of the evaluation component of the Lesotho Health & Horticulture M&E Plan to promote accountability and learning, including:
 - Provide data and documentation required to inform the design and implementation of evaluations to MCC and independent evaluators.
 - Monitor adherence to the project design and implementation plans and report any deviations to the independent evaluators.
 - Review evaluation reports, survey instruments, and other materials produced by each of the evaluators hired by MCC to conduct independent evaluations.
 - Manage local stakeholder reviews of evaluation reports and materials.
 - Contract survey firms to undertake baseline data collection for use in the independent evaluation
- Organize meetings/events for the dissemination of evaluation findings. Maintain close collaboration and integration between M&E and project teams to ensure that M&E data and analysis is accurate, up-to-date, and supports evidence-based project design and management.
- Maintain regular communication with MCA-Lesotho leadership, MCC M&E and Economic Analysis staff to provide updates on the status of M&E activities and to communicate risks related to the progress of implementation or the achievement of results.
- Manage the M&E budget and provide updates to MCC on commitments and disbursements on a quarterly basis.
- Manage the procurements and contracts funded by the M&E budget and report progress to MCC on a quarterly basis.

The Director, M&E will be a part of MCA-Lesotho's Executive Management composed from MCA-Lesotho leadership and Project Directors. Collaboration with the procurement team will be very important to prepare and conduct timely procurement of M&E related contracts as well as ensuring that other implementation contracts contain necessary data reporting provisions. Seminars, workshops, elaboration and distribution and dissemination of M&E materials shall be conducted in close cooperation with the MCA Lesotho Communications Unit.

Millennium Challenge Corporation

MCC will carry out the following aspects of M&E:

- Support the MCA-Lesotho M&E Unit by providing technical assistance on the above-mentioned tasks, notably:
 - Support in the development and updating of the M&E Plan, including facilitating discussions with the MCC country team, and drafting and maintaining the

following sections: Economic Analysis, Participants and Projected Beneficiaries, and the Evaluation Component.

- Participate in all Data Quality Reviews, including reviewing Data Quality Review reports and providing technical expertise on all related deliverables.
- Manage high-quality independent evaluations
 - Develop the scope of work and procure one or more independent evaluators.
 - Fund and manage evaluator contract(s).
 - Convene MCC's Evaluation Management Committee to review key evaluation deliverables and make decisions about the evaluation design and implementation.
 - Facilitate evaluation coordination with the accountable entity and/or successor entity, implementers, and other local stakeholders.
- Review and clear on ITTs as part of the Program Quarterly Disbursement Request Packages, plus flag for the MCC country team any risks to results found in ITT data.
- Maintain close collaboration and integration between M&E and the MCC country team to ensure that M&E data and analysis is accurate, up-to-date, and supports evidence-based project design and management.
- Clear on the use of M&E program funds and procurements.
- Package ITT data and evaluation results for learning and lead dissemination efforts to inform MCC decisions.

Government Post-Program

To prepare for post-program evaluation, MCA-Lesotho should identify a post-program point of contact (POC) for MCC at least one year before the program ends and work with that POC to build understanding of the MCC program and evaluation process. This POC should be part of the Government entity that will support post-program evaluation. Specifically, post-program the Government will:

- support the collection of primary data or efforts to obtain secondary data from other stakeholders
- commit to reviewing evaluation deliverables that are submitted post-program
- facilitate review of post-program evaluation deliverables by relevant project stakeholders
- support dissemination of evaluation results.

This section will be updated with Government commitments related to dissemination (such as providing venues for and organizing dissemination presentations) before closure.

REVIEW AND REVISION OF THE M&E PLAN

The M&E Plan is designed to evolve over time, to ensure the plan remains up to date and consistent with design documents and project work plans, and to incorporate lessons learned for improved performance monitoring and measurement. The M&E Plan must be kept as current as possible, including conducting revisions as needed and feasible. At a minimum, one comprehensive review of the M&E Plan, with related updates and revisions, must take place during the life of the program. M&E Plans must be reviewed and amended, if appropriate, after a modification to the program's scope has been approved by MCC in accordance with its Policy on the Approval of Modifications to Compact Programs. MCC may withhold disbursements of program funding if the M&E Plan is not being kept up to date.

MCC M&E distinguishes between major and minor changes to the M&E Plan (i.e., modifications) and major and minor M&E Plan revisions. Major modifications are limited to changes to the project logics, baselines, targets, and indicator definitions, adding new indicators and retiring existing indicators. All other modifications are considered minor. Those major modifications, as well as a justification for why the change was made (for changes to indicators only), must be documented in Annex III of this M&E Plan. This Annex summarizes all major modifications between program signing and the current version of the M&E Plan. Minor modifications are not required to be tracked in Annex III.

The revision and approval process must follow the MCC M&E Policy.

The M&E Plan is anticipated to undergo at least 1 round of revisions in Year 2 of the Compact, and additional rounds of revisions as appropriate may be initiated thereafter. Updated Cost Benefit Analyses related to any of the three projects may also require revisions to bring the M&E Plan into alignment with the updated information.

M&E BUDGET

The budget for the implementation of the proposed M&E activities for the term of the Lesotho Health and Horticulture Compact is \$3 million. The M&E budget does not include the M&E staff in MCA-Lesotho whose salaries and field trips are included in the administrative budget of the program. Please see Table 1. Lesotho Health and Horticulture M&E Budget below for additional details.

During the life of the program, surveys will be funded through the M&E budget in the Lesotho Health and Horticulture Compact. However, evaluation design, post-program data collection,

and analysis are funded directly by MCC. MCC will commit additional funds for the external evaluators and post-program data collection. Future versions of the M&E Plan will include an estimate of this figure.

Table 1. Lesotho Health and Horticulture Compact M&E Budget

| Component | Budget Allocation (USD) |
|----------------------------|--------------------------------|
| Evaluation Data Collection | 1,350,000 |
| Data Quality Review | 700,000 |
| Capacity Building | 400,000 |
| M&E Support | 550,000 |
| TOTAL | 3,000,000 |

ANNEX I: INDICATOR DOCUMENTATION TABLE

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|--|-----------------|---------------------|---|---|------------------------|-------------------|--|
| Lesotho Health and Horticulture Compact | | | | | | | | | | | | |
| Health Systems Strengthening Project - Project Objective(s) | | | | | | | | | | | | |
| Objective: Improved health outcomes through strengthening Lesotho primary health care system | | H-P-01 | Outcome | Maternal deaths averted | The number of maternal deaths averted by the treatment interventions in this compact as estimated by the model. Maternal death is defined as woman's death during pregnancy, labor and delivery and for up to 1 year following delivery. DHIS2 is defined as the District Health Information System. | Number | | Lives Saved Tool (LiST) model, DHIS2, Demographic and Health Survey | Independent Evaluator, Ministry of Health | Once | Non-ITT indicator | Since the data from the Demographic Health Survey is published every five years, when that is published in 2029, it will be used to model the value for this indicator The evaluation should look at this data disaggregated by age cohort and district. |
| Objective: Improved health outcomes through strengthening Lesotho primary health care system | | H-P-02 | Outcome | Under 5 deaths averted | The number of under five deaths averted by the treatment interventions in this compact as estimated by the OneHealth model. Under five are children aged between 0 and 59 months. | Number | | Lives Saved Tool (LiST) model, DHIS2, Demographic and Health Survey | Independent Evaluator, Ministry of Health | Once | Non-ITT indicator | Since the data from the Demographic Health Survey is published every five years, when that is published in 2029, it will be used to model the value for this indicator The evaluation should look at this data disaggregated by sex, district, and under-five age group Under-five age groups: Neonatal - first 28 days of life Infant - between birth and first birthday Child - between 1 year and 5 years. |
| Objective: Improved health outcomes through strengthening Lesotho primary health care system | | H-P-03 | Outcome | Fresh stillbirths averted | The number of fresh stillbirths reduced by the treatment interventions in this compact as estimated by a model. Fresh stillbirths defined as the third trimester fetal death where the fetus is alive (heartbeat detected) on admission to hospital but dead upon delivery. | Number | | Lives Saved Tool (LiST) model, DHIS2, Demographic and Health Survey | Independent Evaluator, Ministry of Health | Once | Non-ITT indicator | Since the data from the Demographic Health Survey is published every five years, when that is published in 2029, it will be used to model the value for this indicator |
| Objective: Improved health outcomes through strengthening Lesotho primary health care system | | H-P-04 | Outcome | Cardiovascular deaths averted | Number of deaths averted by the treatment interventions in this compact between the ages of 30 and 70 years from cardiovascular diseases, as estimated by the OneHealth model. | Number | | Lives Saved Tool (LiST) model, DHIS2, Demographic and Health Survey | Independent Evaluator, Ministry of Health | Once | Non-ITT indicator | Since the data from the Demographic Health Survey is published every five years, when that is published in 2029, it will be used to model the value for this indicator The evaluation should look at this data disaggregated by age cohort and sex. |
| Objective: Improved health outcomes through strengthening Lesotho primary health care system | | H-P-05 | Outcome | Cases of HIV among survivors of GBV averted | Number of cases of HIV averted among survivors of gender-based violence (GBV) who received post-exposure prophylaxis within 72 hours as estimated by a model. | Number | | Special survey | Independent Evaluator | Once | Non-ITT indicator | This value will be measured by the Independent Evaluator based on the model used for the CBA The evaluation should look at this data disaggregated by district and sex. |

| Health Systems Strengthening Project Activity 1 - PHC Service Provision Activity | | | | | | | | | | | | |
|---|---------|----------------|-----------------|--|---|-----------------|---|--|-------------------|------------------------|-------------------|---|
| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
| District hospital and health center staff and VHWs provide high quality primary health care services, including GBV-related prevention and response | | H-PR-01 | Outcome | Staff demonstrate clinical competencies | Percentage of clinical staff at health centers who have demonstrated requisite clinical competencies and standards of care and maintain fidelity to the SOP for compact priority services. | Percentage | Priority PHC Services, Sex | Special survey | Consultant | Once | Non-ITT indicator | Frequency: "Baseline Endline" |
| Increased availability and utilization of primary health care services including integrated GBV services | | H-PR-02 | Outcome | People receiving Primary Health Care services | Percentage of people receiving PHC services. Numerator: number of people accessing services Denominator: number of people accessing service in the baseline year. | Percentage | Priority PHC Services, Sex | DHIS2 | PHC Contractor | Once | Non-ITT indicator | Frequency: "Baseline Endline" |
| Increased availability and utilization of primary health care services including integrated GBV services | | H-PR-03 | Outcome | Facilities offering quality services | Percentage of health facilities offering specific compact priority Primary Health Care services as outlined in the essential service package that meet minimum standards of care on the basis of a set of select criteria for specific services. | Percentage | Priority PHC Services, Healthcare level | Special survey | Consultant | Once | Non-ITT indicator | Frequency: "Baseline Endline" |
| Increased availability and utilization of primary health care services including integrated GBV services | | H-PR-04 | Outcome | Availability and utilization of integrated GBV services | Percentage of healthcare facilities that use MOH approved protocols for the clinical management of GBV survivors. Numerator: Number of health facilities in the district reported that they have both documented and adopted a protocol for clinical management of GBV Denominator: Total number of health facilities surveyed. | Percentage | Healthcare level, Land zone | Special survey | Consultant | Once | Non-ITT indicator | Frequency: "Baseline Endline" |
| Increased PHC expenditures as a share of health expenditure | | H-PR-05 | Outcome | Primary health care expenditures | Percent of current health expenditures (CHE) for primary health care. Numerator: PHC expenditure, Denominator: Health Expenditures for the fiscal year. | Percentage | Healthcare level, Land zone | MOH Financial Reports PHC Contractor Periodic Reports | PHC Contractor | Once | ITT indicator | |
| 1.1 An improved patient registration and triage process, and the patient record system that follows patients through all levels of care in place | | H-PR-06 | Output | Facilities where improved referral system has been deployed | Percentage of facilities where improved referral system has been deployed. Numerator: Number of health facilities where improved referral system has been deployed. Denominator: Number of health facilities | Percentage | | TBD | TBD | Quarterly | ITT indicator | |
| 1.2 Clinical competencies and standards of care for district hospital and health center staff strengthened, including for GBV prevention and response | | H-PR-07 | Output | Staff trained in requisite clinical competencies and standards of care | Percentage of staff trained in requisite clinical competencies and standards of care. Numerator: Number of staff trained Denominator: Total number of targeted staff. | Percentage | Healthcare Level | PHC Contractor Training Report with staff training evaluations | PHC Contractor | Quarterly | ITT indicator | Targets will be defined based on the HSS/PHC/cGBV Contractor Final Training Plan. The reporting will include information on the cadre (doctor, nurse) |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|--|---|-----------------|---------------------|--|----------------------------------|------------------------|----------------|---|
| 1.3 Tools, capacities and procedures in place for DHMT and clinicians to conduct supportive supervision with hospital, health center staff and VHWs | | H-PR-08 | Output | Planned supportive supervision visits conducted | Percentage of facilities provided with at least 1 supervisory visit per quarter using approved tools. | Percentage | Healthcare Level | DHMT Reporting PHC Contractor Periodic Reports | PHC Contractor | Quarterly | ITT indicator | The reporting will include the types of facilities |
| 1.4 Capacity of health center nurses to manage VHW program strengthened | | H-PR-09 | Output | Nurses effectively managing the Village Health Worker Program | Percentage of health center nurses using the developed guidelines to effectively manage the village health worker program. | Percentage | | Key informant interviews, Review of SOPs by independent source | PHC Contractor | Annual | ITT indicator | Guidelines detail how to function on a day-to-day basis, including data collection, reporting, organization of staffing, etc |
| 1.4 Capacity of health center nurses to manage VHW program strengthened | | H-PR-10 | Output | Nurses trained on how to manage the Village Health Worker Program | The percentage of Health center nurses trained on how to manage the VHW program. Numerator: The number of Health center nurses trained on how to manage the VHW program Denominator: Total number of Health center nurses targeted. | Percentage | | PHC Contractor Periodic Report with training evaluations | PHC Contractor | Quarterly | ITT indicator | |
| 1.5: Health communication messages developed to promote provision of PHC services including GBV related services | | H-PR-11 | Output | Health communication messages disseminated | The number of health communication messages developed and disseminated to promote provision of Primary Health Care services including GBV related services per cohort targeted. | Number | | Health Communications Contractor Periodic Reports | Health Communications Contractor | Quarterly | ITT indicator | The reporting will include which cohorts have been reached: National level, District Councils, District Health TWGs, National Assembly and Senate. We will work with GSI to clarify this indicator by March 2025. |
| Health Systems Strengthening Project Activity 2 - DHMT Reform Activity | | | | | | | | | | | | |
| DHMT effectively manage primary health care finances, planning, and human resources | | H-DS-01 | Outcome | Expended District Health Management Team funds | Percent of DHMT budget expended versus allocated budget per DHMT. | Percentage | | IFMIS - DHMT financial reports | PHC Contractor | Annual | ITT indicator | |
| Improved quality primary health care services provided at the district level | | H-DS-02 | Outcome | District health capacity | The percentage change in organizational capacity assessment (OCA) over time focusing on those specific benchmarks that have shown DHMT improvement in capacity to led and manage health service provision. | Percentage | | Special study | Consultant | Once | ITT indicator | An OCA is the use of a standardized process/formal instrument to assess facets of organizational capacity and identify areas of relative strength and weakness. Assessing districts across modules that include: governance and leadership; mission, vision, and strategy; program delivery and impact; strategic relationships; resource development; and internal operations and management governance. The Study will be undertaken at baseline, midterm and endline. |
| 2.4 A functional system for supervision, mentoring and coaching of health workers and non-clinical staff in place | | H-DS-03 | Outcome | Health facilities using the standardized approach to supervision, mentoring and coaching | Percentage of health facilities adhering to standardized approach to supervision, mentoring and coaching of clinical and non-clinical staff. | Percentage | | PHC Contractor reports | PHC Contractor | Annual | ITT indicator | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|--|--|-----------------|---------------------|--|---------------------------|------------------------|-------------------|--|
| 2.5 Capacity built of DHMT to manage resources | | H-DS-04 | Outcome | District Health Management Team staff trained on Primary Health Care financial management | Percentage of relevant DHMT staff trained on PHC financial management, based on a standardized assessment tool. Training may consist of formal online and offline courses/workshops to augment skills and on-the-job activities designed to improve use of learned skills. | Percentage | Sex | PHC Contractor periodic Reports with Training evaluations | PHC Contractor | Semi-Annual | ITT indicator | Relevant DHMT staff are District Medical Officer, procurement officer, Accountants and any other staff involved in DHMT finances |
| 2.1 Expanded MOH financial management systems in place | | H-DS-05 | Output | Districts using Integrated Financial Management Information System (IFMIS) for planning and implementation | Percentage of districts using Integrated Financial Management Information System (IFMIS) for planning and implementation. | Percentage | | District financial management system - Financial report Digital health contractor periodic reports | Digital health contractor | Quarterly | ITT indicator | Per Kopano's workplan this will be completed by November 2026. So targets will not be set for Y1 and Y2. |
| 2.2 Capacity built of DHMTs to help coordinate stakeholder inputs on primary health care service delivery, including GBV | | H-DS-06 | Output | District Health Management Teams trained in stakeholder coordination | The percentage of DHMTs that participated in stakeholder coordination training during planning, delivery and evaluation of primary health care services including GBV. | Percentage | | PHC Contractor Periodic Reports | PHC Contractor | Quarterly | ITT indicator | |
| 2.2 Capacity built of DHMTs to help coordinate stakeholder inputs on primary health care service delivery, including GBV | | H-DS-07 | Output | Sub-national coordination forums operational | The number of sub-national coordination forums that hold regular PHC services including GBV program meetings. | Number | | Approved sub-national forums meeting minutes | PHC Contractor | Annual | ITT indicator | |
| 2.3 Clearly defined staffing structure and roles at the community and all levels of district health facility aligned with the current CPGs and SOPs | | H-DS-08 | Output | Approved staffing structure implemented at health facilities | Percentage of DHMTs, District Hospitals, Health centers and health posts with staff compliment that aligns with the approved job descriptions. | Percentage | | TBD | PHC Contractor | Quarterly | ITT indicator | CPGs are Clinical Practice Guidelines |
| 2.4 A functional system for supervision, mentoring and coaching of health workers and non-clinical staff in place | | H-DS-09 | Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | Non-ITT indicator | An indicator will be developed for "A functional system for supervision, mentoring and coaching of health workers and non-clinical staff in place" after further discussion with the project team in early 2025. |
| 2.5 Capacity built of DHMT to manage resources | | H-DS-10 | Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | Non-ITT indicator | An indicator will be developed for "Capacity built of DHMT to manage resources" after further discussion with the project team in early 2025. |
| Health Systems Strengthening Project Activity 3 - Digital Health Services | | | | | | | | | | | | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|--|---------|----------------|-----------------|--|--|-----------------|---------------------|--|---------------------------|------------------------|----------------|---|
| DHMT staff use data to make decisions in the management of the health care system | | H-DG-01 | Outcome | Districts have well-developed Annual Operating Plans | The percentage of DHMTs with Annual Operating Plans (AOPs) which are well developed and use evidence-based data to inform PHC priorities. Numerator: number DHMTs with well developed AOPs Denominator: number of DHMTs with completed AOPs. | Percentage | | PHC Contractor Periodic Reports | PHC Contractor | Annual | ITT indicator | AOP is well developed if it has the following illustrative Elements - costed - includes stakeholder inputs to service provision (e.g., Christian Health Association of Lesotho (CHAL)) - community consultations with civil society - included patient feedback - reflects MOH annual priorities - utilized data from DHIS2 and other sources AOPs is well implemented if - At least 85% of its costed budget is expended versus the AOP. |
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-02 | Outcome | ERegister system use | Percentage of facilities, with data entered into eRegister systems per day as expected. Disaggregated by level and location of service within districts, (primary, secondary). Numerator: Generated from system data and timestamp logs, number of days for which data entered into system. Denominator: Number of days where data entry was expected. | Percentage | | eRegister Digital Health Contractor Periodic Reports | Digital Health Contractor | Annual | ITT indicator | |
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-03 | Outcome | DHIS2 system use | Percentage of facilities, with data entered into DHIS2 systems per day as expected. Disaggregated by level and location of service within districts, (primary, secondary, community (VHW)). Numerator: Generated from system data and timestamp logs, number of days for which data entered into system. Denominator: Number of days where data entry was expected. | Percentage | | DHIS2 Digital Health Contractor Periodic Reports | Digital Health Contractor | Annual | ITT indicator | |
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-04 | Outcome | Integrated Financial Management Information System use | Percentage of facilities, with data entered into IFMIS systems per day as expected. Disaggregated by level: Government Hospitals and DHMTs. Numerator: Generated from system data and timestamp logs, number of days for which data entered into system. Denominator: Number of days where data entry was expected. | Percentage | Level of service | IFMIS Digital Health Contractor Report | Digital health contractor | Annual | ITT indicator | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|--|-----------------|---|--|---------------------------|------------------------|-------------------|--|
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-05 | Outcome | Client-level data captured for priority services | <p>Percentage of clients receiving priority service with client-level data captured within an interoperable electronic system. Disaggregate by priority service type and level. Monitors compact priority tracer services. (ANC Visits, as above). Disaggregate by number and % of client encounters by service and level that are uniquely matched to unique identification service.</p> <p>Numerator: Total number of clients receiving priority service captured in an interoperable electronic system Denominator: Total number of clients receiving service from aggregate reporting (DHIS2).</p> | Percentage | Priority PHC Services, Healthcare level | DHIS2 | Digital health contractor | Annual | ITT indicator | |
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-06 | Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | Non-ITT indicator | An indicator will be developed for "Integrated and interoperable health management system strengthened" related to eRegister after further discussion with the project team in early 2025. |
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-07 | Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | Non-ITT indicator | An indicator will be developed for "Integrated and interoperable health management system strengthened" related to DHIS2 after further discussion with the project team in early 2025. |
| 3.1 Integrated and interoperable health management information system strengthened | | H-DG-08 | Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | Non-ITT indicator | An indicator will be developed for "Integrated and interoperable health management system strengthened" related to IFMIS after further discussion with the project team in early 2025. |
| 3.2 Capacity of Ministry of Health built to use and protect data at all levels of the healthcare system and civil society | | H-DG-09 | Output | Health care staff trained on system use and data protection | Number of MoH staff at central and district level involved in handling patient data (nurses, medical officers, data clerks) trained on data protection and cybersecurity as a standard of health care. | Number | Sex | Digital Health Contractor Periodic Reports | Digital Health Contractor | Annual | ITT indicator | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-------------------|--|--|-----------------|------------------------|--|---------------------------|------------------------|-------------------|--|
| Risk: Patient data is kept secure | | H-DG-10 | Risk / Assumption | Target architecture systems protected | Percentage of target architecture systems protected against unauthorized access | Percentage | | Digital Health Contractor Periodic Reports | Digital Health Contractor | Annual | ITT indicator | Target architecture systems are considered protected when the following are in place: 1. Password policy adherence 2. Firewalls put in place 3. Data encryption at rest and in transit 4. Anti-virus, malware, ransomware installed and up-to-date on user devices and all target architecture systems 5. Network protection policy adherence |
| Market Driven Irrigated Horticulture Project (MDIH) Project Objective(s) | | | | | | | | | | | | |
| Objective: Increase rural incomes related to commercial horticulture, including for women, youth, and the rural poor, and establish a sustainable and inclusive model of irrigation, water resource, and land management | | M-P-01 | Outcome | Income from land leasing agreements | Income accrued to all Basotho landholders in the irrigated perimeter from leasing land. | US dollars | Sex, Age, Income level | TBD | TBD | Once | Non-ITT indicator | Frequency: "Baseline, Endline" The Evaluator will engage on this indicator. We assume that anchor farmers cultivate 50% of the irrigated land within the perimeter and that 80% of their revenue will go to Basotho through lease payments or through a joint venture agreement. |
| Objective: Increase rural incomes related to commercial horticulture, including for women, youth, and the rural poor. Establish a sustainable and inclusive model of irrigation, water resource, and land management. | | M-P-02 | Outcome | Income related to horticultural and food security crops in the irrigated perimeter | Net income accrued to all small holder farmers from horticulture and subsistence farming from within the irrigated perimeter. Baseline income per hectare is based on the value of maize crop. | US dollars | Sex, Age, Income level | TBD | TBD | Once | Non-ITT indicator | Frequency: "Baseline Endline" The Evaluator will engage on this indicator, including whether baselines and targets for non-targeted populations will be set. The targets known are set for 2-years post-construction completion. At the time, it is still unclear when construction will be completed. Target years will be updated once the Design-Build contract is signed. |
| Increased equitable and sustainable private investment in horticulture on land with secure land rights and irrigation | | M-P-03 | Outcome | Dollars invested in inputs to horticulture on hectares supported by the Compact | Dollars invested in inputs and equipment by Anchor Farmers on our hectares. | US dollars | | TBD | TBD | TBD | ITT indicator | This indicator, along with baseline and target information, will be updated during the upcoming M&E plan revision. Targets may be informed by the Design-Build and Anchor Farmer Investors once mobilized. |
| Increased equitable and sustainable private investment in horticulture on land with secure land rights and irrigation | | M-P-04 | Outcome | Women and youth owned horticulture plots | Proportion of women and youth owned plots engaged in commercial horticulture, with or without anchor farmer contracts. | Percentage | Input | TBD | TBD | TBD | ITT indicator | This indicator, along with baseline and target information, will be discussed during the upcoming M&E plan revision and may be informed by data collected during the area census, set to begin in November 2024. |
| Increased equitable and sustainable private investment in horticulture on land with secure land rights and irrigation | | M-P-05 | Outcome | Women and youth owned plots engaged in commercial horticulture | The number of women and youth owned plots engaged in commercial horticulture. | Number | | TBD | TBD | TBD | ITT indicator | |
| Increased equitable and sustainable private investment in horticulture on land with secure land rights and irrigation | | M-P-06 | Outcome | Total women and youth owned plots | The total number of women and youth owned plots. | Number | | TBD | TBD | TBD | ITT indicator | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|--|---------|----------------|-----------------|------------------------------------|---|-----------------|---------------------|---------------------|-------------------|------------------------|-------------------|--|
| Improved coordination for future capital investments and maintenance for horticulture and other sectors | | M-P-07 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | Non-ITT indicator | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| To improve the capacity of GoL and designated authorities to deliver and sustain the services necessary for inclusive growth in irrigated horticulture | | M-P-08 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | Non-ITT indicator | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Market Driven Irrigated Horticulture Project (MDIH) Activity 1 - Irrigation Infrastructure | | | | | | | | | | | | |
| Anchor Farmers Start Growing High Value Crops | | M-ID-01 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Higher Percentage of Females and Youth Recruited and Active in the Horticulture Sector | | M-ID-02 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Shorter Term Revenue Accrues to Anchor Farmers and Smallholders Who Lease/Sell Land to Anchor Farmers | | M-ID-03 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Increased Production of High-Value Horticulture | | M-ID-04 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Smallholders Start Growing High-Value Crops | | M-ID-05 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Larger Active Private Sector in Horticulture and the Horticulture Value Chain | | M-ID-06 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Water Provided for Irrigation | AI-8 | M-ID-07 | Output | Hectares under improved irrigation | The number of hectares served by existing or new irrigation infrastructure that are either rehabilitated or constructed with MCC funding. | Hectares | | TBD | TBD | Annual | ITT indicator | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-------------------|---|---|-----------------|---------------------|---------------------|-------------------|------------------------|-------------------|---|
| Transaction Advisor for Commercial Agreements | | M-ID-08 | Output | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Percentage targets for women and youth participation | | M-ID-09 | Output | Women and youth on contracts with anchor farmers | Percentage of the commercial farming contracts signed with women and youth farmers and landowners. | Percentage | Input | TBD | TBD | Annual | ITT indicator | |
| Percentage targets for women and youth participation | | M-ID-10 | Output | Commercial farming contracts signed with women and youth farmers and landowners | Number of commercial farming contracts signed with women and youth farmers and landowners. | Number | | TBD | TBD | Annual | ITT indicator | |
| Percentage targets for women and youth participation | | M-ID-11 | Output | Commercial farming contracts signed | Total number of commercial farming contracts signed. | Number | | TBD | TBD | Annual | ITT indicator | |
| Newly Irrigated Land is Fully Registered to Allow for Use or Leasing | | M-ID-12 | Output | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Integrated Catchment Management (ICM) within the irrigation parameter | | M-ID-13 | Output | Hectares of land within a parameter where we are implementing integrated catchment management | Number of Hectares of land within a parameter where we are implementing integrated catchment management. | Hectares | | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Post-harvest loss | | M-ID-14 | Risk / Assumption | Risk: Amount of revenue lost before selling crops at market | Percentage of revenue from high-value crops lost before selling them at market. | Percentage | Input | TBD | TBD | TBD | Non-ITT indicator | |
| Post-harvest loss | | M-ID-15 | Risk / Assumption | Risk: Revenue lost before selling crops | The amount of revenue from high-value crops lost before selling them at market | US dollars | | TBD | TBD | TBD | Non-ITT indicator | |
| Post-harvest loss | | M-ID-16 | Risk / Assumption | Risk: Total revenue | Total revenue. | US dollars | | TBD | TBD | TBD | Non-ITT indicator | |
| Anchor farmers will invest and start cultivated high value crops immediately upon their investment | | M-ID-17 | Risk / Assumption | Assumption: Income related to irrigated horticulture (Anchor Farmers) | Net income per hectare of Anchor Farmers from horticulture within the irrigation project perimeter. | US dollars | | TBD | TBD | TBD | Non-ITT indicator | |
| Market Driven Irrigated Horticulture Project (MDIH) Activity 2 - Irrigated Horticulture Support Services | | | | | | | | | | | | |
| Training and capacity building: horticulture, irrigation, gender, and SBCC | AI-11 | M-SS-01 | Outcome | Farmers who have applied improved practices as a result of training | The number of primary sector producers (farmers, ranchers, fishermen, and other primary sector producers) that are applying new production or managerial techniques introduced or supported by MCC training or technical assistance, such as input use, production techniques, irrigation practices, post- harvest treatment, farm management techniques, or marketing strategies | Number | Sex, Age | TBD | TBD | Annual | ITT indicator | This indicator measures an output in the project logic. The project logic will be revised in early 2025 so that outcome indicators are linked to outcomes in the project logic. Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|---|-----------------|---------------------|---------------------|-------------------|------------------------|----------------|---|
| Training and capacity building: horticulture, irrigation, gender, and SBCC | AI-12 | M-SS-02 | Outcome | Hectares under improved practices as a result of training | The number of hectares on which farmers are applying new production or managerial techniques introduced or supported by MCC, such as input use, production techniques, irrigation practices, post-harvest treatment, farm management techniques, or marketing strategies. | Hectares | | TBD | TBD | Annual | ITT indicator | This indicator measures an output in the project logic. The project logic will be revised in early 2025 so that outcome indicators are linked to outcomes in the project logic. Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Training and capacity building: horticulture, irrigation, gender, and SBCC | AI-13 | M-SS-03 | Outcome | Enterprises that have applied improved techniques | The number of rural enterprises; producer, processing, and marketing organizations; water users associations; trade and business associations; and community-based organizations that are applying managerial or processing techniques introduced or supported by MCC. | Number | | TBD | TBD | Annual | ITT indicator | This indicator measures output in the project logic. The project logic will be revised in early 2025 so that outcome indicators are linked to outcomes in the project logic. Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Increased Capacity for Community Organizations, including WUAs, to Participate in Scheme Governance | | M-SS-04 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Improved Intra HH Negotiations around Women's Business Participation | | M-SS-05 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Representation for Smallholders in Contract Negotiations | | M-SS-06 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Improved Land Registration System in Rural Areas | | M-SS-07 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Sustainable businesses and employment for women, youth and the poor in horticulture | | M-SS-08 | Outcome | People employed on farms within the Irrigated Perimeter | People employed by Anchor and smallholder farmers (nonfamily labor, disaggregated by women and youth). | Number | Sex, Age | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Fair Contract Terms for Smallholders | | M-SS-09 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|--|--|-----------------|---------------------|---------------------|-------------------|------------------------|-------------------|--|
| Training and capacity building: horticulture, irrigation, gender, and SBCC | AI-6 | M-SS-10 | Output | Farmers trained | The number of primary sector producers (farmers, ranchers, fishermen, and other primary sector producers) receiving technical assistance or participating in a training session (on improved production techniques and technologies, including post-harvest interventions, developing business, financial, or marketing planning, accessing credit or finance, or accessing input and output markets). | Number | Sex, Age | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Training and capacity building: horticulture, irrigation, integrated catchment management, gender, and SBCC | | M-SS-11 | Output | Government staff trained | The number of public officials having completed formal on-the-job agriculture-related training or technical assistance regarding crop selection, planting, crop irrigation, fertilizer usage, harvesting, crop storage and sales, new farming technologies, integrated catchment management, and other training directly related to compact implementation. | Number | | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Training and capacity building: horticulture, irrigation, gender, and SBCC | AI-7 | M-SS-12 | Output | Enterprises assisted | The number of enterprises; producer, processing, and marketing organizations; water users associations; trade and business associations; and community-based organizations receiving assistance. | Number | | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Capacity building for inclusive service delivery | | M-SS-13 | Output | TBD | TBD | TBD | | TBD | TBD | TBD | Non-ITT indicator | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Capacity building for small holders in contract negotiations | | M-SS-14 | Output | TBD | TBD | TBD | | TBD | TBD | TBD | Non-ITT indicator | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Market Driven Irrigated Horticulture Project (MDIH) Activity 3 - Institutional Reform | | | | | | | | | | | | |
| Strengthened inclusion in horticulture service delivery, including training and data use | | M-IR-01 | Outcome | New gender/inclusion initiatives adopted by the MAFS | Examples of initiatives are: GSI strategy, workplans and M&E plans; Gender and youth responsive training including GALS/Aggregators/organizations engaged; Inclusion and gender budget; Organizational assessment and audits Changed functional organization; Disaggregated data for planning; Information dissemination and IT. | Number | | TBD | TBD | Annual | ITT indicator | |
| Harmonization of Irrigation, Water, and Land Services Policies | | M-IR-02 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|--|--|-----------------|---------------------|---------------------|-------------------|------------------------|----------------|--|
| Clarification of Roles in the Water Sector and at Different Levels of Government | | M-IR-03 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Mechanisms for Coordination in the water sector established | | M-IR-04 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Development of regulatory framework and guidelines for incentives, and capacity building for Water Users Associations (WUAs) | | M-IR-05 | Outcome | Establishment and operationalization of WUAs | Number of WUAs established (i.e., legally established, elected a board, opened a bank account) and operational under the Compact. | Number | | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Laws, Administrative Processes, and Services Related to Horticulture Create an Enabling Environment for Women Workers and Business Owners | | M-IR-06 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Underlying Framework for Sustainable Development | | M-IR-07 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Reduction in Economic and Climate Vulnerability of Farmers | | M-IR-08 | Outcome | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Information campaign on land rights and legal/reg framework | L-6 | M-IR-09 | Output | Land rights formalized | The number of household, commercial and other legal entities (e.g., NGOs, churches, hospitals) receiving formal recognition of ownership and/or use rights through certificates, titles, leases, or other recorded documentation by government institutions or traditional authorities at national or local levels. | Number | | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Facilitation of fair land transfers and contracts | L-3 | M-IR-10 | Output | Stakeholders trained | The number of public officials, traditional authorities, project beneficiaries and representatives of the private sector, receiving formal on-the-job land training or technical assistance regarding registration, surveying, conflict resolution, land allocation, land use planning, land legislation, land management or new technologies. | Number | Sex | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|--|-----------------|--|---------------------|--------------------|------------------------|-------------------|--|
| Facilitation of fair land transfers and contracts | L-5 | M-IR-11 | Output | Parcels corrected or incorporated in land system | The number of parcels with relevant parcel information corrected or newly incorporated into an official land information system (whether a system for the property registry, cadaster or an integrated system). | Parcels | Land zone | TBD | TBD | Annual | ITT indicator | Targets for this indicator will be discussed at the upcoming M&E plan revision and are not yet known. |
| Facilitation of fair land transfers and contracts | | M-IR-12 | Output | Local councils with enhanced land registration capacity | The number of local councils whose capacity to process requests for Certificates of Land Allocation (Form Cs) and Registered Land Leases is upgraded through improved business processes, equipment, training, and sustainability plans. | Number | | TBD | TBD | Once | Non-ITT indicator | |
| Facilitation of fair land transfers and contracts | | M-IR-13 | Output | Local council land-use plans adopted or revised | The number of local councils who receive support to improve their ability to produce quality land-use plans, who prepare or revise those plans, and who have those plans approved for implementation in accordance with the law. | Number | | TBD | TBD | Annual | ITT indicator | |
| River Basin Management | | M-IR-14 | Output | Adoption of River Basin Management Plans | The number of river basin management plans developed and adopted by relevant stakeholders within Government. | Number | | TBD | TBD | Annual | ITT indicator | |
| Hub for Water/Climate Data for Decision Making | | M-IR-15 | Output | Operationalizing and institutionalizing water and climate data management system | A defined process for collecting, managing, and reporting on water and climate data including equipment, software, training and technical support developed and adopted by relevant stakeholders within GOL. | TBD | | TBD | TBD | TBD | TBD | |
| Development of Irrigation Policy amendments of Water Act | | M-IR-16 | Output | Adoption of an Irrigation Policy, enactment of an Irrigation Act, and amendments to the Water Act | The number of specific pieces of legislation or implementing regulations adopted by the Compact country and attributable to Compact support. | Number | | TBD | TBD | Annual | ITT indicator | |
| Support for national integrated catchment strategy for the protection and use of water resources | | M-IR-17 | Output | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | No indicator was included in the Compact Agreement for this project logic result. As the updated project logic is still under discussion, this result and indicator will be revised during the upcoming M&E plan revision. |
| Business Environment and Technical Assistance (BETA) Project Objective(s) | | | | | | | | | | | | |
| Objective: Stimulate an increase in firm-level profits and formal employment from a pipeline of firms supported by the project, including MSMEs owned by women and youth and firms in rural areas | | B-P-01 | Outcome | Profit per private business in the BETA pipeline | Total profit per private firm (per year) supported by the BETA. A private business is defined as anything that is not government owned and does not have majority government ownership. Disaggregated by firm size, and women and youth ownership, and rural. Numerator: Total annual profit Denominator: Private business in the BETA pipeline. | US dollars | Firm size, Sex of owner, Age of owner, Land zone | TBD | External Evaluator | Once | Non-ITT indicator | The Evaluator will engage in this indicator to determine baselines and their documentation, primary data sources, responsible parties, and frequency of reporting. The CBA model assumes that the estimated baseline values for small businesses and medium businesses apply to all ownership types, including women- and youth-owned firms and urban and rural firms. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|--|---------|----------------|-----------------|--|---|-----------------|--|-------------------------------------|--------------------|------------------------|-------------------|--|
| Objective: Stimulate an increase in firm-level profits and formal employment from a pipeline of firms supported by the project, including MSMEs owned by women and youth and firms in rural areas | | B-P-02 | Outcome | Growth in employment from the BETA pipeline | Percentage growth per year in people employed by BETA-supported firms. These include only newly generated jobs, and the person must be employed full-time for six months. | Percentage | Sex, Age | TBD | External Evaluator | Once | Non-ITT indicator | The Evaluator will engage in this indicator to determine baselines and their documentation, primary data sources, responsible parties, and frequency of reporting. Percentage growth = (# new employees - # baseline employees) / # baseline employees |
| Business Environment and Technical Assistance (BETA) Activity 1 - Pipeline Development Activity | | | | | | | | | | | | |
| A profitable and sustainable pipeline of business enterprises including those owned by women and youth exists | | B-PD-01 | Outcome | Pipeline businesses survival rate | Percentage of pipeline businesses that are still operating and generating revenue in Year 3 (Apr 2026-Mar 2027) and Year 5 (Apr 2028-Mar 2029) of the Compact. Numerator is number of operational BETA-supported businesses, and the denominator is the number of all businesses BETA has ever supported. | Percentage | Sex of owner, Age of owner, Land zone | BETA firms financial records review | BETA Manager | Other | ITT indicator | This indicator will be reported at the project's midline (Year 3) and endline (Year 5). The BETA Sector Lead will determine the targets in January after reviewing FinScope Study on businesses survival rate/trends. |
| Small firms, including women and youth owned, use the knowledge and skills obtained through incubation and other forms of training and support to start and sustain business enterprises | | B-PD-02 | Outcome | Small firms applying new knowledge and skills | Percentage of firms applying basic skills acquired (e.g., accounting, ICT, marketing strategies, etc.). Numerator: Number of surveyed small firms applying basic skills required Denominator: Total number of small firms surveyed. | Percentage | Sex of owner, Age of owner, Land zone | Survey for firms | BETA Manager | Annual | ITT indicator | Measurement tools to be developed by the BETA Manager. The measurement should include a pre-incubation (baseline) and post-incubation score. BETA Sector Lead to set the targets once the pre-incubation assessment has been completed. |
| BDS providers deliver improved and relevant services to BETA supported firms, including women and youth owned | | B-PD-03 | Outcome | BETA supported firms satisfied with services provided by BDS providers | Percentage of BETA supported firms receiving services from BDS providers that are satisfied with their services. Customer satisfaction survey of firms who receive BDS services will be undertaken. | Percentage | Sex of owner, Age of owner, Land zone | Survey for firms | BETA Manager | Annual | ITT indicator | Measurement tools to be developed by the BETA Manager. BETA Sector Lead will set the targets after reviewing the trends in the FinScope Study. |
| Medium firms have capital and adequate business development and management skills | | B-PD-04 | Outcome | Medium firms applying new knowledge and skills | Percentage of BETA supported medium firms applying the acquired business development and management skills. Numerator: Number of BETA-supported medium firms applying the acquired business development and skills Denominator: Total number of BETA supported medium firms surveyed. | Percentage | Sex of owner, Age of owner, Land zone | Survey for firms | BETA Manager | Annual | ITT indicator | Measurement tools to be developed by the BETA Manager. The measurement should include a pre-incubation (baseline) and post-incubation score. BETA Sector Lead to set the targets once the pre-incubation assessment has been completed. |
| Small and medium firms increase their revenue through increased sales volume | | B-PD-05 | Outcome | Small and medium firms increasing their annual revenue | Percentage of BETA-supported firms whose financial records show an increase in annual revenue. | Percentage | Sex of owner, Age of owner, Land zone, Firm size | BETA firms financial records Review | BETA Manager | Annual | ITT indicator | Targets to be set by the BETA Sector Lead during the BETA Manager Inception Phase |
| Selected incubators receive grants for training small firms, including women and youth owned, on relevant business development and management | | B-PD-06 | Output | Incubators received business development services (BDS) grants | Number of incubators that received BDS grants for training small firms. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|--|-----------------|---|-------------------------------|-------------------|------------------------|----------------|---|
| Selected incubators receive grants for training small firms, including women and youth owned, on relevant business development and management | | B-PD-07 | Output | Dollar value of BDS grants that incubators received | The total value of grants disbursed to incubators for training small firms, including women and youth owned, on relevant business development and management. | US dollars | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | |
| In-kind grants provided to selected firms, including women and youth owned, that completed incubation | | B-PD-08 | Output | Incubated firms received in-kind grants | Number of BETA firms that received non-monetary support, including equipment, etc. from BETA Manager. | Number | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Targets for disaggregations will be decided by the Director BETA along the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| In-kind grants provided to selected firms, including women and youth owned, that completed incubation | | B-PD-09 | Output | Dollar value of in-kind grants to incubated firms | Dollar value of non-monetary support received by BETA incubated firms. All monetary support should be costed and summed up. | US dollars | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Targets for disaggregations will be decided by the Director BETA along the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| Small firms, including women and youth owned, receive Group Technical Assistance on relevant Business Development Skills | | B-PD-10 | Output | Small firms received group technical assistance | The number of small firms that participated in the BETA incubation program group technical assistance on general business development skills. | Number | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Group technical assistance participation is defined as a broad and high level training for a group of small firms. These are MSMEs at the new and early business growth stages. Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| Technical assistance provided to domestic Business Development Services (BDS) Providers for improved delivery of specialized services | | B-PD-11 | Output | BDS providers received technical assistance | The number of Lesotho-based BDS providers that participated in technical assistance for effective specialized services delivery. Technical assistance curricula includes gender-sensitive and inclusive service delivery approaches. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Technical assistance participation is defined as tailor-made capacity building program that improve systems, skills, policies/strategies for effective delivery of business development services. Technical assistance program will cover among others technical and general business disciplines, gender sensitive and inclusive delivery approaches, and Environment and Social Performance. |
| Cash grants provided to medium firms, including women and youth owned, for business development and growth | | B-PD-12 | Output | Medium firms received cash grants | Number of medium firms that have received cash grants for business development and growth. Medium firms are legally registered firms with an annual turnover between M3,001,000 - M5,000,000 and employs 20 - 50 people. | Number | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|---|-----------------|---|-------------------------------|-------------------|------------------------|----------------|---|
| Cash grants provided to medium firms, including women and youth owned, for business development and growth | | B-PD-13 | Output | Dollar value of cash grants disbursed to medium firms | The total value of cash grants provided to medium firms including women - youth owned for business development and growth. Medium firms are legally registered firms with an annual turnover between M3,001,000 - M5,000,000 and employs 20 - 50 people. | US dollars | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| Individualized technical assistance for advanced business development and management provided to medium firms | | B-PD-14 | Output | Medium firms received individualized technical assistance | Number of medium firms supported with individualized technical assistance for advanced business development and management. Medium firms are legally registered firms with an annual turnover between M3,001,000 - M5,000,000 and employs 20 - 50 people. | Number | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Individualized technical assistance is defined as a specialized capacity building program to support large firms to effectively design and implement inclusive business plans. Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| Business Environment and Technical Assistance (BETA) Activity 2 - Financial Ecosystem Strengthening Activity | | | | | | | | | | | | |
| Policy and legal framework conducive for establishment of innovative financing options operational | | B-FE-01 | Outcome | Date policy and regulatory framework for establishment of innovative financing mechanism in place | Date policy and regulatory framework for establishment of innovative financing mechanism in place. | Date | | BETA Manager Quarterly Report | BETA Manager | Once | ITT indicator | |
| Women's savings groups have knowledge and understanding of the financial and investment markets in Lesotho | | B-FE-02 | Outcome | WSG have knowledge and understanding of the financial and investment markets in Lesotho | Percentage of WSG that have knowledge and understanding of the financial and investment markets in Lesotho. Numerator: Number of WSG with knowledge and understanding of the financial and investment markets in Lesotho Denominator: Number of WSG surveyed. | Percentage | Land zone | WSG Assessment Study | BETA Manager | Other | ITT indicator | BETA Manager to develop the WSG assessment tool. The indicator will be measured at Baseline, Midline and Endline. Target to be set by Director BETA from the results of an assessment study on WSG to be undertaken by BETA Manager |
| BETA firms including those owned by women and youth access funding from commercial banks, Micro Financing Institutions, and other innovative financing mechanisms | | B-FE-03 | Outcome | BETA firms access funding from commercial banks, MFIs and other financing mechanisms | Percentage of BETA supported firms that have accessed funding from Commercial banks, MFIs and other innovative mechanisms. Numerator is BETA-supported firms that have accessed funding. Denominator is all BETA supported firms. | Percentage | Sex of owner, Age of owner, Land zone, Priority business sector | BETA Manager Quarterly Report | BETA Manager | Annual | ITT indicator | Targets to be set by Director BETA during BETA Manager inception Phase. Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|--|---------|----------------|-----------------|---|--|-----------------|---------------------|-------------------------------|-------------------|------------------------|----------------|---|
| Innovative financing mechanisms including the Lesotho Impact Fund and a financial platform for women's savings groups operational | | B-FE-04 | Outcome | Financial vehicles operational in Lesotho | Number of financial vehicles developed with the support of BETA are launched and being accessed by the businesses. | Number | | BETA Manager Quarterly Report | BETA Manager | Annual | ITT indicator | Year 2: Lesotho Investment Fund Years 2-3: Gender Smart Financial Products Year 4: Permanent Capital Vehicle, Agricultural insurance Year 5: savings group crowd funding |
| Innovative financing mechanisms including the Lesotho Impact Fund and a financial platform for women's savings groups operational | | B-FE-05 | Outcome | Dollar value of funds mobilized for women savings group financial platform | Total amount of money mobilized into the financial platform for women savings groups. | US dollars | | BETA Manager Quarterly Report | BETA Manager | TBD | ITT indicator | Target to be set from the results of an assessment study on WSG to be undertaken by BETA Manager |
| Technical assistance provided to Central Bank of Lesotho (CBL) for establishment of a policy and regulatory framework for establishment of innovative financing mechanisms | | B-FE-06 | Output | CBL participated in technical assistance for establishment of policy and regulatory framework | Date CBL participated in technical assistance for establishment of policy and regulatory framework. Technical assistance is defined as provision of expertise to support CBL in the development of the policy and regulatory framework for establishment of innovative financing mechanisms. | Date | | BETA Manager Quarterly Report | BETA Manager | Once | ITT indicator | Targets to be set by the BETA Manager during the BETA Manager Inception Phase |
| Women's savings groups trained on business development | | B-FE-07 | Output | WSG trained on business development | The number of women's savings groups (WSG) that completed training on business development services. Training completion is defined as members who have successfully completed all modules of the training and received training completion certificates. | Number | Land zone | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Target to be set from the results of an assessment study on WSG to be undertaken by BETA Manager |
| SME financing platform for use by savings groups developed | | B-FE-08 | Output | Date SME Financing platform operational | Date SME financing platform for use by savings groups is operational. | Date | | BETA Manager Quarterly Report | BETA Manager | Once | ITT indicator | |
| Commercial Banks received Technical Assistance for innovative lending practices | | B-FE-09 | Output | Commercial banks provided with technical assistance | The number of commercial banks that participated in technical assistance for innovative lending practices. Technical assistance participation is defined as capacity building in terms of knowledge and understanding of innovative lending practices through trainings, study tours etc. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | |
| Technical and Financial assistance provided to selected Micro Financing Institutions (MFIs) for development and rollout of gender smart financial products/instruments | | B-FE-10 | Output | MFIs received technical assistance for development of gender inclusive financial products/instruments | The number of Micro Financing Institutions (MFIs) that participated in technical assistance program for the development and rollout of gender inclusive financial products. Technical assistance participation is defined as supporting MFIs with financial resources to develop and roll out gender smart financial products. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Targets to be set by the BETA Director during the BETA Manager Inception Phase |
| Selected commercial banks and Micro Financing Institutions receive grants for development and rollout of gender smart financial products | | B-FE-11 | Output | Gender-smart financial products rolled out | Number of gender-smart financial products developed and launched by supported commercial banks and MFIs. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Gender-smart solutions are approaches to enhancing business that are informed by a gendered analysis of the company, its supply chain, and the broader social and market context. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|---|---|-----------------|---|---|---------------------|------------------------|----------------|---|
| Selected commercial banks and Micro Financing Institutions receive grants for development and rollout of gender smart financial products | | B-FE-12 | Output | Dollar value of grants received by MFIs and commercial banks | Total amount of money provided to MFIs and commercial banks for development and roll out of gender inclusive financial products/instruments. | US dollars | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | |
| Business Environment and Technical Assistance (BETA) Activity 3 - Business Ecosystem Strengthening Activity | | | | | | | | | | | | |
| An inclusive, gender sensitive PPD with the secretariat at Lesotho Chamber of Commerce and Industry established and performs its functions effectively | | B-BE-01 | Outcome | Date Public-Private Dialogue established | The date the Public Private Dialogue (PPD) with the secretariat at Lesotho Chamber of Commerce and Industry established. | Date | | BETA Manager Report | BETA Manager | Once | ITT indicator | Target to be set by Director BETA during the inception phase of the BETA Manager |
| An inclusive, gender sensitive PPD with the secretariat at Lesotho Chamber of Commerce and Industry established and performs its functions effectively | | B-BE-02 | Outcome | Gender inclusive Public-Private Dialogue documents produced | Number of governance documents produced by the PPD that have sufficiently integrated GSI. | Number | Origin by TWG | BETA Manager Report | BETA Manager | Annual | ITT indicator | To be assessed using tools such as GSI-informed diagnostic mapping tool for PPD by the MCA GSI lead. Targets will be set by Director BETA during inception phase of the BETA Manager in consultation with GSI Leads. |
| TWGs provide evidence-based policy advice to the PPD secretariat | | B-BE-03 | Outcome | Policy propositions submitted to the Secretariat for presentation to government | Number of policy propositions raised by the TWGs, submitted to the Secretariat, and presented to government for discussion. | Number | Origin by TWG | BETA Manager Report Reforms Tracking tool | BETA Manager | Annual | ITT indicator | Targets to be set by Director BETA during the inception phase of the BETA Manager |
| NUL laboratories and other actors are accredited with international standards bodies and certify products for the market | | B-BE-04 | Outcome | National University of Lesotho laboratories and other actors certify products | Percentage of products certified by NUL and other BETA supported actors according to international standards. Numerator: Number of products certified by NUL, MAFSN laboratories and other BETA supported standards institutions according to international standards Denominator: Total number of products received for certification. | Percentage | | BETA Manager Reports | BETA Manager | Annual | ITT indicator | A product is anything physical, tangible and can be sold in the market. Targets to be set by Director BETA during BETA Manager Inception Phase |
| NUL laboratories and other actors are accredited with international standards bodies and certify products for the market | | B-BE-05 | Outcome | Firms certifying their products through NUL accredited laboratories and other BETA supported actors | Number of firms, including women and youth owned, certifying their products through NUL accredited laboratories and other BETA supported actors. | Number | Sex of owner, Age of owner, Land zone, Priority business sectors, Firm size | BETA Manager Reports | BETA Manager | Annual | ITT indicator | Targets to be set by Director BETA following the assessment of barriers to access accreditation by the BETA Manager. Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| Government and private sector engage in continuous dialogue on policy and investment issues and effectively address structural and administrative barriers to investment and business development | | B-BE-06 | Outcome | Consequential policy reforms accomplished by Public-Private Dialogue | Number of consequential policy reforms implemented as a result of contribution by the MCC/MCA supported PPD Secretariat. | Number | | BETA Manager Reports Reforms Tracking Tool | Director BETA - MCA | Annual | ITT indicator | Because the desire is to have the issues identified through a facilitated PPD, it is unknown at this stage exactly what reforms will be targeted. The reforms should be in the nature of those described in Egert & Gal (2016) and will be further defined through conversations with the PPD working group. The Director BETA will review reforms passed in consultation with MCC to determine whether they fit the requirement. |

| Project Logic Result | CI Code | Indicator Code | Indicator Level | Indicator Name | Definition | Unit of Measure | Disaggregation Type | Primary Data Source | Responsible Party | Frequency of Reporting | Indicator Type | Additional Information |
|---|---------|----------------|-----------------|--|---|-----------------|---------------------|---|-------------------|------------------------|----------------|--|
| Government and private sector engage in continuous dialogue on policy and investment issues and effectively address structural and administrative barriers to investment and business development | | B-BE-07 | Outcome | Structural and administrative issues resolved through government and private sector dialogues | Percentage of structural and administrative issues raised by the MCC/MCA supported TWGs and resolved through government and private sector dialogues. | Percentage | Origin by TWG | BETA Manager Quarterly Reports Reforms Tracking tool | BETA Manager | Annual | ITT indicator | Because the desire is to have the issues identified through a facilitated PPD, it is unknown at this stage exactly what or how many reforms will be targeted. The reforms should be in the nature of those described in Eger & Gal (2016) and will be further defined through conversations with the PPD working group. |
| Legal and administrative instruments for the establishment and institutionalization of PPD office within government available | | B-BE-08 | Output | Legal and administrative instruments for the establishment and institutionalization of Public-Private Dialogue adopted | Milestone legal and administrative instruments achieved for the establishment and institutionalization of the PPD office. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | Legal instruments are documents that create rights obligations and are enforceable such as act, regulations, contracts - Milestones for the PPD Office are: 1) Terms of Reference for the PPD Secretariat 2) Implementing entity agreement (IEA) with Ministry of Trade 3) MOU between government and private sector (LCCI and PSFL) 4) Resources (Ensure that PPD Secretariat is budgeted from FY 25/26 budget) |
| The capacity of PPD Technical Working Groups (TWGs) on research and development policy strengthened | | B-BE-09 | Output | Public-Private Dialogue technical working groups participated in research and development policy capacity building program | Number of PPD technical working groups supported with capacity on research and development policy. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | TWGs will receive continuous support throughout the life of the project |
| Grants for strengthening the capacity of NUL laboratories and other actors for accreditation to international standards bodies | | B-BE-10 | Output | Grants to National University of Lesotho laboratories and other actors | Number of grants disbursed to NUL laboratories and other actors to strengthen their capacity for accreditation to international standards. | Number | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | |
| Grants for strengthening the capacity of NUL laboratories and other actors for accreditation to international standards bodies | | B-BE-11 | Output | Value of grants disbursed to National University of Lesotho laboratories and other actors | Total value of grants disbursed to NUL laboratories and other actors for accreditation to international standards bodies. | US dollars | | BETA Manager Quarterly Report | BETA Manager | Quarterly | ITT indicator | |
| American Catalyst Facility for Development (ACFD) | | | | | | | | | | | | |
| Facilitate DFC investments in Lesotho | | ACF-01 | Outcome | Number of ACFD-supported projects launched | Number of signed legal agreements recording DFC's financial commitment to an ACFD-supported project. | Number | | TBD | TBD | Once | ITT indicator | |

ANNEX II: TABLE OF INDICATOR BASELINES AND TARGETS

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation | | | | | | | | |
|---|---------------------------|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|--|--------------------|---|---|--|--|--|--|--|--|--|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | | | | | | | | | |
| Lesotho Health and Horticulture Compact | | | | | | | | | | | | | | | | | | | | | |
| Health Systems Strengthening Project - Project Objective(s) | | | | | | | | | | | | | | | | | | | | | |
| Outcome | Maternal deaths averted | Number | Level | 0 (2024) | 2 | 4 | 7 | 9 | 11 | Taken directly from CBA benefit stream | N/A | HSS Project CBA (October 2021) Worksheet 'MCH Benefits' Cells J109:N109 | Data from the DHIS2 as well as other data sources will be input into the Lives Saved Tool (LiST) model to calculate the deaths averted. Some of the data will come from the Demographic and Health Survey (DHS), which is collected every five years. | | | | | | | | |
| Outcome | Under 5 deaths averted | Number | Level | 0 (2024) | 16 | 32 | 48 | 63 | 77 | Taken directly from CBA benefit stream | N/A | HSS Project CBA (October 2021) Worksheet 'MCH Benefits' Cells J119:N119 | Data from the DHIS2 as well as other data sources will be input into the Lives Saved Tool (LiST) model to calculate the deaths averted. Some of the data will come from the Demographic and Health Survey (DHS), which is collected every five years. | | | | | | | | |
| Outcome | Fresh stillbirths averted | Number | Level | 0 (2024) | 9 | 18 | 27 | 36 | 43 | Taken directly from CBA benefit stream | N/A | HSS Project CBA (October 2021) Worksheet 'MCH Benefits' Cells J114:N114 | Data from the DHIS2 as well as other data sources will be input into the Lives Saved Tool (LiST) model to calculate the deaths averted. Some of the data will come from the Demographic and Health Survey (DHS), which is collected every five years. | | | | | | | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|---|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|--|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Cardiovascular deaths averted | Number | Level | 0 (2024) | 120 | 228 | 321 | 404 | 481 | | Taken directly from CBA benefit stream | N/A | HSS Project CBA (October 2021) Worksheet 'NCD Benefits' Sum of Cells J32:N32 Data from the DHIS2 as well as other data sources will be input into the Lives Saved Tool (LST) model to calculate the deaths averted. Some of the data will come from the Demographic and Health Survey (DHS), which is collected every five years. |
| Outcome | Cases of HIV among survivors of GBV averted | Number | Level | 0 (2024) | 0 | 0 | 0 | 5 | 5 | | Taken directly from CBA benefit stream | N/A | HSS Project CBA (October 2021) Worksheet 'GBV Benefits' Cells J130:N130 This will require a special survey to look at the number of women experiencing sexual GBV, the rate of exposure to HIV, and the share who are treated with post-exposure prophylaxis. |
| Health Systems Strengthening Project Activity 1 - PHC Service Provision Activity | | | | | | | | | | | | | |
| Outcome | Staff demonstrate clinical competencies | Percentage | Level | TBD | | | | | 100 | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team Proposed by MCC HSS Project Lead in meeting on 2024 June 25 | |
| | Antenatal care | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Labour & delivery | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Postnatal care | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Family planning | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Male | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Female | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Child health | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Male | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Female | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Non-communicable diseases | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Male | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Female | | | TBD | | | | | 100 | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| | Gender-based violence | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Male | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Female | | | TBD | | | | | 100 | | Not informed by CBA | | |
| Outcome | People receiving Primary Health Care services | Percentage | Level | | | | | | TBD | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Targets will be set in March 2025 following further discussions with project team. |
| | Antenatal care | | | | | | | | TBD | | Not informed by CBA | | |
| | Labour & delivery | | | | | | | | TBD | | Not informed by CBA | | |
| | Postnatal care | | | | | | | | TBD | | Not informed by CBA | | |
| | Family planning | | | | | | | | TBD | | Not informed by CBA | | |
| | Male | | | | | | | | TBD | | Not informed by CBA | | |
| | Female | | | | | | | | TBD | | Not informed by CBA | | |
| | Child health | | | | | | | | TBD | | Not informed by CBA | | |
| | Male | | | | | | | | TBD | | Not informed by CBA | | |
| | Female | | | | | | | | TBD | | Not informed by CBA | | |
| | Non-communicable diseases | | | | | | | | TBD | | Not informed by CBA | | |
| | Male | | | | | | | | TBD | | Not informed by CBA | | |
| | Female | | | | | | | | TBD | | Not informed by CBA | | |
| | Gender-based violence | | | | | | | | TBD | | Not informed by CBA | | |
| | Male | | | | | | | | TBD | | Not informed by CBA | | |
| | Female | | | | | | | | TBD | | Not informed by CBA | | |
| | Facilities offering quality services | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Antenatal care | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Labour & delivery | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | VHW | Percentage | Level | TBD | | | | | 100 | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Proposed by MCC HSS Project Lead in meeting on 2024 June 25 |
| | Postnatal care | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Family planning | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Child health | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Non-communicable diseases | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Gender-based violence | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| Outcome | Availability and utilization of integrated GBV services | Percentage | Level | TBD | | | | | 100 | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Proposed by MCC HSS Project Lead in meeting on 2024 June 25 |
| | Hospital | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Urban | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Rural | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Health Center | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Urban | | | TBD | | | | | 100 | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| | Rural | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | VHW | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Urban | | | TBD | | | | | 100 | | Not informed by CBA | | |
| | Rural | | | TBD | | | | | 100 | | Not informed by CBA | | |
| Outcome | Primary health care expenditures | | Level | TBD | | TBD | TBD | TBD | | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Targets will be set in March 2025 following further discussions with project team. |
| | Hospital | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Urban | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Rural | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Health Center | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Urban | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Rural | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | VHW | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Urban | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| | Rural | | | TBD | | TBD | TBD | TBD | | | Not informed by CBA | | |
| Output | Facilities where improved referral system has been deployed | Percentage | Level | 0 (2024) | | | 50 | TBD | 100 | | Not informed by CBA | N/A | Email from MCC HSS Project Lead on 2024 October 16 (subject "HSS PHC activity indicators") |
| Output | Staff trained in requisite clinical competencies and standards of care | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | 100 | | Not informed by CBA | N/A | This value was included in the compact agreement without documentation |
| | Hospital | | | 0 (2024) | | TBD | TBD | TBD | 100 | | Not informed by CBA | | |
| | Health Center | | | 0 (2024) | | TBD | TBD | TBD | 100 | | Not informed by CBA | | |
| Output | Planned supportive supervision visits conducted | Percentage | Level | 0 (2024) | | 20 | 40 | 60 | 80 | | Not informed by CBA | N/A | Email from MCC HSS Project Lead on 2024 October 16 (subject "HSS PHC activity indicators") |
| | Hospital | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | Targets for disaggregations will be set in March 2025 following further discussions with project team. |
| | Health Center | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Nurses effectively managing the Village Health Worker Program | Percentage | Level | 0 (2024) | | 20 | 40 | 60 | 80 | | Not informed by CBA | N/A | Email from MCC HSS Project Lead on 2024 October 16 (subject "HSS PHC activity indicators") |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|---|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|--|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Nurses trained on how to manage the Village Health Worker Program | Percentage | Cumulative | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | Targets will be set in March 2025 following further discussions with project team. |
| Output | Health communication messages disseminated | Number | Cumulative | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | Targets will be set in March 2025 following further discussions with project team. |
| Health Systems Strengthening Project Activity 2 - DHMT Reform Activity | | | | | | | | | | | | | |
| Outcome | Expended District Health Management Team funds | Percentage | Level | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | Timeline for determining baseline will be informed by FE JV's workplan expected to be approved in September 2025 | Targets will be informed by FE JV's workplan expected to be approved in September 2025 |
| Outcome | District health capacity | Percentage | Level | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | Timeline for determining baseline will be informed by FE JV's workplan expected to be approved in September 2025 | Targets will be informed by FE JV's workplan expected to be approved in September 2025 |
| Outcome | Health facilities using the standardized approach to supervision, mentoring and coaching | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | Targets will be informed by FE JV's workplan expected to be approved in September 2025 |
| Outcome | District Health Management Team staff trained on Primary Health Care financial management | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | 85 | | Not informed by CBA | N/A | This Y5 value was included in the compact agreement without documentation Other targets will be informed by FE JV's workplan expected to be approved in September 2025 |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Districts using Integrated Financial Management Information System (IFMIS) for planning and implementation | Percentage | Level | 0 (2024) | | 50 | 100 | 100 | | | Not informed by CBA | N/A | Email from MCC HSS Project Lead on 2024 October 10 (subject "HSS DHMT activity indicators") |
| Output | District Health Management Teams trained in stakeholder coordination | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | 80 | | Not informed by CBA | N/A | This Y5 value was included in the compact agreement without documentation Other targets will be informed by FE JV's workplan expected to be approved in September 2025 |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|--|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|--|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Sub-national coordination forums operational | Number | Cumulative | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | Timeline for determining baseline will be informed by FE JV's workplan expected to be approved in September 2025 | Targets will be informed by FE JV's workplan expected to be approved in September 2025 |
| Output | Approved staffing structure implemented at health facilities | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | 90 | | Not informed by CBA | N/A | This Y5 value was included in the compact agreement without documentation Other targets will be informed by FE JV's workplan expected to be approved in September 2025 |
| Output | TBD | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | TBD | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Health Systems Strengthening Project Activity 3 - Digital Health Services | | | | | | | | | | | | | |
| Outcome | Districts have well-developed Annual Operating Plans | Percentage | Level | 0 (2024) | | 20 | 50 | 80 | 100 | | Not informed by CBA | N/A | Email from MCC HSS Project Lead on 2024 October 10 (subject "HSS Digital Health activity indicators") |
| Outcome | ERegister system use | Percentage | Level | 0 (2024) | | | 50 | TBD | 100 | | Not informed by CBA | N/A | Email from MCC HSS Project Lead on 2024 October 10 (subject "HSS Digital Health activity indicators") |
| Outcome | DHIS2 system use | Percentage | Level | TBD | | | 50 | TBD | 90 | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Email from MCC HSS Project Lead on 2024 October 10 (subject "HSS Digital Health activity indicators") |
| Outcome | Integrated Financial Management Information System use | Percentage | Level | TBD | | | 50 | TBD | 90 | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Proposed by MCC HSS Project Lead in meeting on 2024 June 25 |
| | Government Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | DHMT | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Client-level data captured for priority services | | | TBD | | | 50 | TBD | 90 | | Not informed by CBA | | |
| | Antenatal care | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---------------------------|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Hospital | Percentage | Level | TBD | | | TBD | TBD | TBD | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Proposed by MCC HSS Project Lead in meeting on 2024 June 25 |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Labour & delivery | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Postnatal care | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Family planning | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Child health | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-communicable diseases | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Gender-based violence | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Hospital | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Health Center | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | VHW | | | TBD | | | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-------------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | TBD | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | TBD | TBD | TBD | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Health care staff trained on system use and data protection | Number | Cumulative | 0 (2024) | | | | | TBD | | Not informed by CBA | N/A | Targets will be set in March 2025 following further discussions with project team. |
| | Male | | | 0 (2024) | | | | | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | | | | TBD | | Not informed by CBA | | |
| Risk / Assumption | Target architecture systems protected | Percentage | Cumulative | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | Timing of baseline will be set in March 2025 following further discussion with project team | Targets will be set in March 2025 following further discussions with project team. |

| Market Driven Irrigated Horticulture Project (MDIH) Project Objective(s) | | | | | | | | | | | | | |
|--|--|------------|-------|----------------|--|--|--|--|-----------|-----------------|--|--|--|
| Outcome | Income from land leasing agreements | US dollars | Level | 0 (2022) | | | | | 7,008,833 | | Taken directly from CBA benefit stream | CBA, modified in Implementation Letter 2024-1 | CBA, modified in Implementation Letter 2024-1 |
| | Female | | | 0 (2022) | | | | | 2,521,517 | | Taken directly from CBA benefit stream | | |
| | Male | | | 0 (2022) | | | | | | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2022) | | | | | 937,931 | | Taken directly from CBA benefit stream | | |
| | Non-youth (Over 35) | | | 0 (2022) | | | | | | | Not informed by CBA | | |
| | Poor | | | 0 (2022) | | | | | 2,477,715 | | Taken directly from CBA benefit stream | | |
| | Non-poor | | | 0 (2022) | | | | | | | Not informed by CBA | | |
| | Income related to horticultural and food security crops in the irrigated perimeter | | | 571,953 (2022) | | | | | | 1,401,767 (TBD) | Taken directly from CBA benefit stream | | |
| Outcome | Female | US dollars | Level | 205,767 (2022) | | | | | | 504,303 (TBD) | Taken directly from CBA benefit stream | CBA, modified in Implementation Letter 2024-1 TBD - Evaluator will engage on this indicator | CBA, modified in Implementation Letter 2024-1 TBD targets - Evaluator will engage on this indicator |
| | Male | | | TBD | | | | | | TBD | Not informed by CBA | | |
| | Youth (18-35 years) | | | 76,540 (2022) | | | | | | 187,586 (TBD) | Taken directly from CBA benefit stream | | |
| | Non-youth (Over 35) | | | TBD | | | | | | TBD | Not informed by CBA | | |
| | Poor | | | 202,193 (2022) | | | | | | 495,543 (TBD) | Taken directly from CBA benefit stream | | |
| | Non-poor | | | TBD | | | | | | TBD | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|---|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|--|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Dollars invested in inputs to horticulture on hectares supported by the Compact | US dollars | Cumulative | 0 (2024) | | | | | TBD | | Not informed by CBA | N/A | TBD - This indicator, along with baseline and target information, will be updated during the upcoming M&E plan revision. Targets may be informed by the Design-Build and Anchor Farmer Investors once mobilized. |
| Outcome | Women and youth owned horticulture plots | Percentage | Level | TBD | | | | | TBD | | Not informed by CBA | | This indicator, along with baseline and target information, will be discussed during the upcoming M&E plan revision and may be informed by data collected during the area census, set to begin in November 2024. |
| Outcome | Women and youth owned plots engaged in commercial horticulture | Number | Level | TBD | | | | | TBD | | Not informed by CBA | | This indicator, along with baseline and target information, will be discussed during the upcoming M&E plan revision and may be informed by data collected during the area census, set to begin in November 2024. |
| Outcome | Total women and youth owned plots | Number | Level | TBD | | | | | TBD | | Not informed by CBA | | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Market Driven Irrigated Horticulture Project (MDIH) Activity 1 - Irrigation Infrastructure | | | | | | | | | | | | | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-------------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|--|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Hectares under improved irrigation | Hectares | Cumulative | 0 (2024) | | TBD | TBD | TBD | 1,580 | | Not informed by CBA | N/A | Feasibility Study on Potential Investments in Irrigated Agriculture and Associated Agronomic, Engineering, Economic, Environmental, and Social Assessments (dated November 2022). Executive Summary, Page VII. |
| Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| Output | Women and youth on contracts with anchor farmers | Percentage | Level | 0 (2024) | | | | | 50 | | Not informed by CBA | N/A | Lesotho II IM Annexes, Annex II (PDF Page 52) TBD - Target for this will depend on how many total contracts need to be signed with anchor farmers. TBD - Not yet known how many contracts will need to be signed with anchor farmers. |
| Output | Commercial farming contracts signed with women and youth farmers and landowners | Number | Level | 0 (2024) | | | | | TBD | | Not informed by CBA | | |
| Output | Commercial farming contracts signed | Number | Level | 0 (2024) | | | | | TBD | | Not informed by CBA | | |
| Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| Output | Hectares of land within a parameter where we are implementing integrated catchment management | Hectares | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Risk / Assumption | Risk: Amount of revenue lost before selling crops at market | Percentage | Level | TBD | TBD | TBD | TBD | TBD | 5 | | Taken directly or calculated from documented CBA assumption | TBD - Indicator to be revised during upcoming M&E plan revision. | Financial model draft 2021-09-07 from AECOM (due diligence contractor) |
| Risk / Assumption | Risk: Revenue lost before selling crops | US dollars | Level | | | | | | | | Taken directly or calculated from documented CBA assumption | | |
| Risk / Assumption | Risk: Total revenue | US dollars | Level | | | | | | | | Taken directly or calculated from documented CBA assumption | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|---|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|---|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Risk / Assumption | Assumption: Income related to irrigated horticulture (Anchor Farmers) | US dollars | Level | 0 (2024) | | | | | 5,750 | | Taken directly or calculated from documented CBA assumption | N/A | Financial model draft 2021-09-07 from AECOM (due diligence contractor) |
| Market Driven Irrigated Horticulture Project (MDIH) Activity 2 - Irrigated Horticulture Support Services | | | | | | | | | | | | | |
| Outcome | Farmers who have applied improved practices as a result of training | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - The number of farmers participating in the project is not yet known. This will be edited in a future M&E plan revision. | |
| | Female | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| | Male | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| | Youth (18-35 years) | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| | Non-youth (Over 35) | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| Outcome | Hectares under improved practices as a result of training | Hectares | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Targets for this indicator will be discussed at the upcoming M&E plan revision. | |
| Outcome | Enterprises that have applied improved techniques | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Targets for this indicator will be discussed at the upcoming M&E plan revision. | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| Outcome | People employed on farms within the Irrigated Perimeter | Number | Level | 0 (2024) | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| | Female | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| | Male | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| | Youth (18-35 years) | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| | Non-youth (Over 35) | | | 0 (2024) | | | | | | Not informed by CBA | | | |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | |
| | Farmers trained | | | 0 (2024) | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|--------------------------|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|--|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Female | Number | Cumulative | 0 (2024) | | | | | | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| | Male | | | 0 (2024) | | | | | | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | | | | | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | 0 (2024) | | | | | | | Not informed by CBA | | |
| Output | Government staff trained | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Output | Enterprises assisted | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |

Market Driven Irrigated Horticulture Project (MDIH)

Activity 3 - Institutional Reform

| | | | | | | | | | | | | | |
|---------|--|--------|------------|----------|-----|-----|-----|-----|-----|-----|--|--|---|
| Outcome | New gender/inclusion initiatives adopted by the MAFS | Number | Cumulative | 0 (2024) | | | | | 8 | | Not informed by CBA | N/A | As estimated by GSI. There would be one initiative per each of the program areas identified in the Compact. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | Establishment and operationalization of WUAs | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Outcome | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Output | Land rights formalized | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Output | Stakeholders trained | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| | Female | | | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|---|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|---|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Parcels corrected or incorporated in land system | Parcels | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| | Rural | | | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | TBD | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Local councils with enhanced land registration capacity | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | 8 | | Not informed by CBA | N/A | Lesotho L&L Services ToR_v0.0_14102022, Page 57. Each council of each irrigation scheme and up to 4 additional community councils will benefit. |
| Output | Local council land-use plans adopted or revised | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | 8 | | Not informed by CBA | N/A | Lesotho L&L Services ToR_v0.0_14102022, Page 57. Each council of each irrigation scheme and up to 4 additional community councils will benefit. |
| Output | Adoption of River Basin Management Plans | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | 2 | | Not informed by CBA | N/A | Lesotho II IM Annexes, PDF Page 137 |
| Output | Operationalizing and institutionalizing water and climate data management system | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | | Not informed by CBA | N/A | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Output | Adoption of an Irrigation Policy, enactment of an Irrigation Act, and amendments to the Water Act | Number | Cumulative | 0 (2024) | TBD | TBD | TBD | TBD | 3 | | Not informed by CBA | N/A | MCC Lesotho II Investment Memo, Page 45 |
| Output | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | | TBD | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. | TBD - Indicator to be revised during upcoming M&E plan revision. |
| Business Environment and Technical Assistance (BETA) Project Objective(s) | | | | | | | | | | | | | |
| | Profit per private business in the BETA pipeline | | | | | | | | | | Not informed by CBA | CBA for the BETA Project as of Feb. Disaggregation targets: Email from MCC BETA Project Economist dated | |
| | Small businesses | | | 1,729 (2022) | | | | | TBD | | Calculated from CBA benefit stream | | |
| | Female | | | TBD | | | | | 1,925.07 | | Calculated from CBA benefit stream | | |
| | Male | | | TBD | | | | | 1,816.10 | | Calculated from CBA benefit stream | | |
| | Joint | | | TBD | | | | | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | TBD | | | | | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|--|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|---|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Non-youth (Over 35) | US dollars | Level | TBD | | | | | TBD | | Not informed by CBA | 9, 2023; Sheet 'Profit for Jenny', Cells B21-22 TBD - This will be revisited after the BETA Manager has collected baseline data on firm profits. | Feb. 16, 2022, subject line: "Re: BETA M&E" TBD - MCC EA will revisit the targets after baseline profit data has been collected by the BETA Manager. |
| | Medium businesses | | | 4,378 (2022) | | | | | TBD | | Calculated from CBA benefit stream | | |
| | Female | | | TBD | | | | | 4,875.48 | | Calculated from CBA benefit stream | | |
| | Male | | | TBD | | | | | 4,599.51 | | Calculated from CBA benefit stream | | |
| | Joint | | | TBD | | | | | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | TBD | | | | | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | TBD | | | | | TBD | | Not informed by CBA | | |
| | Rural | | | TBD | | | | | TBD | | Not informed by CBA | | |
| | Urban | | | TBD | | | | | TBD | | Not informed by CBA | | |
| Outcome | Growth in employment from the BETA pipeline | Percentage | Level | | | | | | 7 | | Taken directly from CBA benefit stream | N/A | CBA for the BETA Project as of Feb. 9, 2023; Sheet 'BETA', Cell B32 TBD - It is uncertain at this stage whether targets will be set for disaggregations. |
| | Female | | | | | | | | TBD | | Not informed by CBA | | |
| | Male | | | | | | | | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | | | | | | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | | | | | | TBD | | Not informed by CBA | | |
| Business Environment and Technical Assistance (BETA) Activity 1 - Pipeline Development Activity | | | | | | | | | | | | | |
| Outcome | Pipeline businesses survival rate | Percentage | Level | | | | TBD | | TBD | | Not informed by CBA | N/A | TBD - The BETA Sector Lead will determine the targets in January after reviewing FinScope Study on businesses survival rate/trends. |
| | Female | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Male | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Joint | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Female | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Male | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Female | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Male | | | | | | TBD | | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| | Urban | | | | | | TBD | | TBD | | Not informed by CBA | | |
| | Rural | | | | | | TBD | | TBD | | Not informed by CBA | | |
| Outcome | Small firms applying new knowledge and skills | Percentage | Level | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - BETA Sector Lead to set the targets once the pre-incubation assessment has been completed. |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Outcome | BETA supported firms satisfied with services provided by BDS providers | Percentage | Level | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - BETA Sector Lead will set the targets after reviewing the trends in the FinScope Study. | |
| | Female | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Male | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Joint | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Youth (18-35 years) | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Female | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Male | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Non-youth (Over 35) | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Female | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Male | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Urban | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Rural | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|------------------------|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Medium firms applying new knowledge and skills | Percentage | Level | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - BETA Sector Lead to set the targets once the pre-incubation assessment has been completed. |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Outcome | Small and medium firms increasing their annual revenue | Percentage | Level | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Targets to be set by the BETA Sector Lead during the BETA Manager Inception Phase |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Small | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Medium | | | TBD | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|------------------------|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Incubators received business development services (BDS) grants | Number | Cumulative | 0 (2024) | | 4 | 5 | 5 | 5 | | Not informed by CBA | N/A | BETA Manager Terms of Reference, 3.1.4 Sub Activity: Business Incubator & Accelerator support, Page 76, Issued May 6, 2024 |
| Output | Dollar value of BDS grants that incubators received | US dollars | Cumulative | 0 (2024) | | 1,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | | Not informed by CBA | N/A | Extracted from BETA project Budget dated 08 March 2023, sheet1, Cell C14 |
| Output | Incubated firms received in-kind grants | Number | Cumulative | 0 (2024) | | | 60 | 100 | 100 | | Not informed by CBA | N/A | Extracted from BETA project Budget dated 08 March 2023, sheet1, Cell A12 TBD - Targets for disaggregations will be decided by the Director BETA along the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| | Female | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Dollar value of in-kind grants to incubated firms | | | 0 (2024) | | | 300,000 | 500,000 | 500,000 | | Not informed by CBA | | Extracted from BETA project Budget dated 08 March 2023, sheet1, Cell C12 TBD - Targets for disaggregations |
| | Female | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|------------------------|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Non-youth (Over 35) | US dollars | Cumulative | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | N/A | will be decided by the Director BETA along the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| | Female | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Small firms received group technical assistance | Number | Cumulative | 0 (2024) | | 100 | TBD | 300 | 500 | | Not informed by CBA | N/A | BETA Manager Terms of Reference, issued May 6, 2024 Deliverables for Pipeline Development Activity, Page 95- 96 |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|------------------------|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | BDS providers received technical assistance | Number | Cumulative | 0 (2024) | | 3 | 3 | 3 | 3 | | Not informed by CBA | N/A | BETA Manager Terms of Reference, issued on May 6, 2024 ,Section 3.1.3 Sub Activity 3 Strengthening Business Development Services (BDS) ecosystem, page 76 |
| Output | Medium firms received cash grants | Number | Cumulative | 0 (2024) | | 10 | TBD | 30 | 50 | | Not informed by CBA | N/A | BETA Manager Terms of Reference, issued on May 6, 2024, Section: Deliverables for Pipeline Development Activity, page 85-86, TBD targets will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Dollar value of cash grants disbursed to medium firms | | | 0 (2024) | | 1,200,000 | TBD | 4,800,000 | 6,000,000 | | Not informed by CBA | | Extracted from BETA Budget dated 08 March 2023, Sheet1, Cell C11 TBD targets will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|------------------------|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Non-youth (Over 35) | US dollars | Cumulative | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Medium firms received individualized technical assistance | Number | Cumulative | 0 (2024) | | 10 | TBD | 30 | 50 | | Not informed by CBA | N/A | <p>BETA Manager Terms of Reference, issued on May 6, 2024, Section: Deliverables for Pipeline Development Activity, page 85-86</p> <p>TBD targets will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan.</p> |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

Business Environment and Technical Assistance (BETA)
Activity 2 - Financial Ecosystem Strengthening Activity

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Date policy and regulatory framework for establishment of innovative financing mechanism in place | Date | Date | | | | 30-Jun-2026 | | | | Not informed by CBA | N/A | BETA Manager Terms of Reference, Issued on May 6, 2024, Page 106, Deliverable: PCV/LIF Legal and Regulatory Assessment |
| Outcome | WSG have knowledge and understanding of the financial and investment markets in Lesotho | Percentage | Level | TBD | | | TBD | | TBD | | Not informed by CBA | TBD - Baseline to be set by Director BETA from the results of an assessment study on WSG to be undertaken by BETA Manager | TBD - Target to be set by Director BETA from the results of an assessment study on WSG to be undertaken by BETA Manager |
| | Rural | | | TBD | | | TBD | | TBD | | Not informed by CBA | | |
| | Urban | | | TBD | | | TBD | | TBD | | Not informed by CBA | | |
| Outcome | BETA firms access funding from commercial banks, MFIs and other financing mechanisms | Percentage | Level | | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | Targets to be set by Director BETA during BETA Manager inception Phase. Targets for disaggregations will be decided by the Director BETA along with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| | Female | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Joint | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Youth (18-35 years) | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Non-youth (Over 35) | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Female | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Male | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|---|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Outcome | Financial vehicles operational in Lesotho | Number | Cumulative | 0 (2024) | | 1 | 2 | 4 | 5 | | Not informed by CBA | N/A | BETA Manager Terms of Reference, Issued on May 6, 2024, L1F Page 98, Gender Smart Financial products Page 100, Agricultural Insurance products Page 107, Deliverable: Launch of the Agriculture Insurance products(s) Permanent Capital Vehicle: Page 107, deliverable Launch and establishment of PCV, Savings groups crowd funding platform Page 107, deliverable Capacity building of Savings groups |
| Outcome | Dollar value of funds mobilized for women savings group financial platform | US dollars | Cumulative | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Target to be set from the results of an assessment study on WSG to be undertaken by BETA Manager |
| Output | CBL participated in technical assistance for establishment of policy and regulatory framework | Date | Date | | | | | | | | Not informed by CBA | N/A | TBD - Targets to be set by the BETA Manager during the BETA Manager Inception Phase |
| Output | WSG trained on business development | Number | Cumulative | 0 (2024) | | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Target to be set from the results of an assessment study on WSG to be undertaken by BETA Manager | |
| | Urban | | | 0 (2024) | | TBD | TBD | TBD | | Not informed by CBA | | | |
| | Rural | | | 0 (2024) | | TBD | TBD | TBD | | Not informed by CBA | | | |
| Output | Date SME Financing platform operational | Date | Date | | | 31-Mar-2027 | | | | Not informed by CBA | N/A | BETA Project meeting dated 28th June 2024. However, this will be validated when the BETA Manager is on board by December 2024 | |
| Output | Commercial banks provided with technical assistance | Number | Cumulative | 0 (2024) | | 3 | 3 | 3 | | Not informed by CBA | N/A | BETA Project meeting dated 28th June 2024. However, this will be validated when the BETA Manager is on board by December 2024 | |
| Output | MFIs received technical assistance for development of gender inclusive financial products/instruments | Number | Cumulative | 0 (2024) | | TBD | | | | Not informed by CBA | N/A | TBD - Targets to be set by the BETA Director during the BETA Manager Inception Phase | |
| Output | Gender-smart financial products rolled out | Number | Cumulative | 0 (2024) | | 1 | 1 | | | Not informed by CBA | N/A | BETA Manager Terms of Reference, Issued on May 6, 2024, Page 99, Section 3.3.2 Sub Activity 2: Development of Gender smart financial products | |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|--|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|--|---|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Dollar value of grants received by MFIs and commercial banks | US dollars | Cumulative | 0 (2024) | | 1,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | | Not informed by CBA | N/A | BETA budget dated 08 March 2023, Sheet1, Cell C30 |
| Business Environment and Technical Assistance (BETA) Activity 3 - Business Ecosystem Strengthening Activity | | | | | | | | | | | | | |
| Outcome | Date Public-Private Dialogue established | Date | Date | | | | | | | Not informed by CBA | | N/A | TBD - Target to be set by Director BETA during the inception phase of the BETA Manager |
| Outcome | Gender inclusive Public-Private Dialogue documents produced | Number | Cumulative | 0 (2024) | | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Targets will be set by Director BETA during inception phase of the BETA Manager in consultation with GSI Leads. | |
| | Gender | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Finance | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| Outcome | Policy propositions submitted to the Secretariat for presentation to government | Number | Cumulative | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | N/A | TBD - Targets to be set by Director BETA during the inception phase of the BETA Manager | |
| | Gender | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Finance | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| Outcome | National University of Lesotho laboratories and other actors certify products | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | | Not informed by CBA | N/A | | TBD - Targets to be set by Director BETA during the inception phase of the BETA Manager |
| Outcome | Firms certifying their products through NUL accredited laboratories and other BETA supported actors | Number | Level | 0 (2024) | | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD - Targets to be set by Director BETA following the assessment of barriers to access accreditation by the BETA Manager. | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Joint | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Youth (18-35 years) | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | |
| | Non-youth (Over 35) | | | 0 (2024) | | TBD | TBD | TBD | TBD | Not informed by CBA | | | Targets for disaggregations will be decided by the Director BETA along |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|-----------------|--|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|--|------------------------|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Indicator | Female | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | with the BETA GSI manager and GSI Director before the activity starts. Data for this target will be drawn from an assessment of the GSI approaches outlined under the BETA manager workplan. |
| | Male | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Urban | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Rural | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Tourism and creative industries | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Manufacturing | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Technology and innovation | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Medium | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Small | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Outcome | Consequential policy reforms accomplished by Public-Private Dialogue | Number | Cumulative | 0 (2024) | | 1 | 2 | 3 | 4 | | Taken directly from CBA benefit stream | N/A | CBA for BETA Project as of Feb. 9, 2023 Sheet "PPD", Cells G20:I20 |
| Outcome | Structural and administrative issues resolved through government and private sector dialogues | Percentage | Level | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | N/A | TBD |
| | Gender | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Agriculture | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| | Finance | | | 0 (2024) | | TBD | TBD | TBD | TBD | | Not informed by CBA | | |
| Output | Legal and administrative instruments for the establishment and institutionalization of Public-Private Dialogue adopted | Number | Cumulative | 0 (2024) | 3 | 4 | 4 | 4 | 4 | | Not informed by CBA | N/A | Meeting with Director BETA on the 10 October 2024 |
| Output | Public-Private Dialogue technical working groups participated in research and development policy capacity building program | Number | Cumulative | 0 (2024) | | 3 | 3 | 3 | 3 | | Not informed by CBA | N/A | Meeting with Director BETA on the 10 October 2024 |
| Output | Grants to National University of Lesotho laboratories and other actors | Number | Cumulative | 0 (2024) | | 2 | 2 | 2 | 2 | | Not informed by CBA | N/A | BETA Project Budget dated 08 March 2023, sheet1 Cell A15 and A16 |

| Indicator Level | Indicator Name | Unit of Measure | Classification | Baseline (Year) | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Post-Program Target (Year) | Target Link to CBA | Baseline Documentation | Target Documentation |
|--|---|-----------------|----------------|-----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------------|---------------------|------------------------|--|
| | | | | | Apr-2024 to Mar-2025 | Apr-2025 to Mar-2026 | Apr-2026 to Mar-2027 | Apr-2027 to Mar-2028 | Apr-2028 to Mar-2029 | | | | |
| Output | Value of grants disbursed to National University of Lesotho laboratories and other actors | US dollars | Cumulative | 0 (2024) | | 3,600,000 | | | | | Not informed by CBA | N/A | BETA Project Budget dated 08 March 2023, sheet1 Cell C15 and C16 |
| American Catalyst Facility for Development (ACFD) | | | | | | | | | | | | | |
| Outcome | Number of ACFD-supported projects launched | Number | Cumulative | 0 (2024) | | | | | 1 | | Not informed by CBA | N/A | Compact agreement |

ANNEX III: M&E PLAN MODIFICATIONS

| <i>Maternal deaths averted</i> | | | | | | |
|---------------------------------------|---------------------------------------|---|--------|--------|--------|--------|
| Project: | Health Systems Strengthening Project | | | | | |
| Activity: | | | | | | |
| Sub-Activity: | | | | | | |
| | | | | | | |
| M&E Plan Version Number 1 | Modification Description: | Target Modification | | | | |
| | Modification: | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| | Previous | | | | | 7 |
| | Revised | 2 | 4 | 7 | 9 | 11 |
| | Justification: | Change to align with CBA update (indicators linked to CBA only) | | | | |
| | Justification Description: | Value updated based on CBA calculation | | | | |

| <i>Under 5 deaths averted</i> | | | | | | |
|--------------------------------------|---------------------------------------|---|--------|--------|--------|--------|
| Project: | Health Systems Strengthening Project | | | | | |
| Activity: | | | | | | |
| Sub-Activity: | | | | | | |
| | | | | | | |
| M&E Plan Version Number 1 | Modification Description: | Target Modification | | | | |
| | Modification: | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| | Previous | | | | | 85 |
| | Revised | 16 | 32 | 48 | 63 | 77 |
| | Justification: | Change to align with CBA update (indicators linked to CBA only) | | | | |
| | Justification Description: | Value updated based on CBA calculation | | | | |

| <i>Fresh stillbirths averted</i> | | | | | | |
|---|---------------------------------------|---|--------|--------|--------|--------|
| Project: | Health Systems Strengthening Project | | | | | |
| Activity: | | | | | | |
| Sub-Activity: | | | | | | |
| | | | | | | |
| M&E Plan Version Number 1 | Modification Description: | Target Modification | | | | |
| | Modification: | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| | Previous | | | | | TBD |
| | Revised | 9 | 18 | 27 | 36 | 43 |
| | Justification: | Change to align with CBA update (indicators linked to CBA only) | | | | |
| | Justification Description: | Value updated based on CBA calculation | | | | |

| <i>Cardiovascular deaths averted</i> | | | | | | |
|---|---------------------------------------|---|--------|--------|--------|--------|
| Project: | Health Systems Strengthening Project | | | | | |
| Activity: | | | | | | |
| Sub-Activity: | | | | | | |
| | | | | | | |
| M&E Plan Version Number 1 | Modification Description: | Target Modification | | | | |
| | Modification: | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| | Previous | | | | | 321 |
| | Revised | 120 | 228 | 321 | 404 | 481 |
| | Justification: | Change to align with CBA update (indicators linked to CBA only) | | | | |
| | Justification Description: | Value updated based on CBA calculation | | | | |

| <i>Age one-five deaths averted</i> | | |
|---|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was combined with other indicators into a single indicator for Under 5 deaths averted |

| <i>Infant deaths averted</i> | | |
|-------------------------------------|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was combined with other indicators into a single indicator for Under 5 deaths averted |

| <i>Neonatal deaths averted</i> | | |
|---------------------------------------|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was combined with other indicators into a single indicator for Under 5 deaths averted |

| <i>Reduction in number of deaths between ages 30 and 70 years due to cardiovascular disease</i> | | |
|--|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Reduction in number of deaths between ages 30 and 70 years due to diabetes</i> | | |
|--|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was retired because CBA modeling suggested that the result would not be significant |

| | | |
|--|---------------------------------------|---|
| <p>Still Birth Total: Reduction in number of fetuses and infants born per year with no sign of life and born after 28 weeks gestation or weighing $\geq 1000g$</p> | | |
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was retired because CBA modeling suggested that the most important result on stillbirths was on fresh stillbirths averted |

| | | |
|--|---------------------------------------|---|
| <p>Still Birth Macerated: Reduction in number of fetuses and infants born per year that are categorized as macerated births</p> | | |
| Project: | Health Systems Strengthening Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was retired because CBA modeling suggested that the most important result on stillbirths was on fresh stillbirths averted |

| <i>Staff demonstrate clinical competencies</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>People receiving Primary Health Care services</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Facilities offering quality services</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Availability and utilization of integrated GBV services</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Primary health care expenditures</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Facilities where improved referral system has been deployed</i> | | |
|---|--------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Staff trained in requisite clinical competencies and standards of care</i> | | |
|--|--------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Planned supportive supervision visits conducted</i> | | |
|---|--------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Nurses effectively managing the Village Health Worker Program</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Nurses trained on how to manage the Village Health Worker Program</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Health communication messages disseminated</i> | | |
|--|--------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Patient record system operating as designed in health facilities</i> | | |
|--|--------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | This output has been removed as this is no longer part of the activity |

| <i>Staff demonstrate clinical competencies</i> | | |
|---|--------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Referral system operating as designed</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | This output has been removed as this is no longer part of the activity |

| <i>GBV referral system operating as designed</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | This output has been removed as this is no longer part of the activity |

| <i>Planned supportive supervision visits conducted</i> | | |
|---|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Operational guidelines for each level of VHW program (hospital, health center, community) developed and disseminated</i> | | |
|---|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | PHC Service Provision Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Expended District Health Management Team funds</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>District health capacity</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Health facilities using the standardized approach to supervision, mentoring and coaching</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>District Health Management Team staff trained on Primary Health Care financial management</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Districts using Integrated Financial Management Information System (IFMIS) for planning and implementation</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>District Health Management Teams trained in stakeholder coordination</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Sub-national coordination forums operational</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Approved staffing structure implemented at health facilities</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Results based financing (RBF) funds disbursed to districts</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | This output has been removed as this is no longer part of the activity |

| <i>Expended DHMT funds</i> | | |
|-----------------------------------|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | DHMT Reform Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Districts have well-developed Annual Operating Plans</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>ERegister system use</i> | | |
|------------------------------------|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| DHIS2 system use | | |
|---------------------------------|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| Integrated Financial Management Information System use | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Client-level data captured for priority services</i> | | |
|---|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Health care staff trained on system use and data protection</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Target architecture systems protected</i> | | |
|--|---------------------------------------|--|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Existing indicators do not sufficiently measure project logic |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Health facility registry operating as designed</i> | | |
|--|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Mechanism for building capacity operating as designed</i> | | |
|---|---------------------------------------|---|
| Project: | Health Systems Strengthening Project | |
| Activity: | Digital Health Services | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Indicator quality is determined poorer than initially thought when included in the plan |
| | Justification Description: | Indicator was clarified for first M&E Plan subsequent to compact agreement |

| <i>Hectares under improved irrigation</i> | | | | | | |
|--|--|---|--------|--------|--------|--------|
| Project: | Market Driven Irrigated Horticulture Project | | | | | |
| Activity: | Irrigation Infrastructure | | | | | |
| Sub-Activity: | | | | | | |
| | | | | | | |
| M&E Plan Version Number 1 | Modification Description: | Target Modification | | | | |
| | Modification: | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| | Previous | | | | | TBD |
| | Revised | | | | | 1,580 |
| | Justification: | TBD replaced with target | | | | |
| | Justification Description: | At Compact signing, this target was not yet known. This has been updated to reflect the MDIH work plan. | | | | |

| <i>Farmers who have applied improved practices as a result of training</i> | | | |
|---|--|---|--|
| Project: | Market Driven Irrigated Horticulture Project | | |
| Activity: | Irrigated Horticulture Support Services | | |
| Sub-Activity: | | | |
| | | | |
| M&E Plan Version Number 1 | Modification Description: | Definition Modification | |
| | Modification: | Previous | Revised |
| | | The number of primary sector producers (farmers, ranchers, fishermen, and other primary sector producers) that are applying new production or managerial techniques introduced or supported by MCC training or technical assistance, such as input use, production techniques, irrigation practices, post- harvest treatment, farm management techniques, or marketing strategies. (Disaggregated by women and youth) | The number of primary sector producers (farmers, ranchers, fishermen, and other primary sector producers) that are applying new production or managerial techniques introduced or supported by MCC training or technical assistance, such as input use, production techniques, irrigation practices, post- harvest treatment farm management techniques, or marketing strategies |

| | | |
|--|-----------------------------------|--|
| | Justification: | Correction of spelling or formatting error |
| | Justification Description: | Updated to match Common Indicator Guidance by deleting "(Disaggregated by women and youth)" in the definition. |

| <i>Government staff trained</i> | | |
|--|--|---|
| Project: | Market Driven Irrigated Horticulture Project | |
| Activity: | Institutional Reform | |
| Sub-Activity: | | |
| | | |
| | Modification Description: | Indicator Retired |
| | Modification: | |
| M&E Plan Version Number 1 | Justification: | <i>Irrelevant to the project logic</i> |
| | Justification Description: | <i>This indicator was wrongly included under the Institutional Reform Activity indicator list in the Compact Agreement. This has been fixed to reflect what is in the project logic, so that the indicator is now under the Irrigated Horticulture Support Services activity.</i> |

| <i>Growth in employment from the BETA pipeline</i> | | |
|---|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | | |
| Sub-Activity: | | |
| | | |
| | Modification Description: | Baseline Modification |
| | Modification: | |
| M&E Plan Version Number 1 | Justification: | More accurate information emerges |
| | Justification Description: | Based on the indicator's definition, it's not appropriate to set a baseline for this indicator. |

| <i>Pipeline businesses survival rate</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Small firms applying new knowledge and skills</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>BETA supported firms satisfied with services provided by BDS providers</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Medium firms applying new knowledge and skills</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

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| <i>Small and medium firms increasing their annual revenue</i> | | |
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

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|--|---|--|
| <i>Incubators received business development services (BDS) grants</i> | | |
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Dollar value of BDS grants that incubators received</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Incubated firms received in-kind grants</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Dollar value of in-kind grants to incubated firms</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Small firms received group technical assistance</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>BDS providers received technical assistance</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Medium firms received cash grants</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Dollar value of cash grants disbursed to medium firms</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Medium firms received individualized technical assistance</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>New firms created by the BETA project</i> | | |
|--|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Firms supported by BETA</i> | | |
|---------------------------------|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Funding raised by (1) BETA firms, and (2) firms using BETA financial products</i> | | |
|--|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Percentage of BETA supported businesses that are women and/or youth owned</i> | | |
|--|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Pipeline Development Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Date policy and regulatory framework for establishment of innovative financing mechanism in place</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| WSG have knowledge and understanding of the financial and investment markets in Lesotho | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| BETA firms access funding from commercial banks, MFIs and other financing mechanisms | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Financial vehicles operational in Lesotho</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Dollar value of funds mobilized for women savings group financial platform</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| | | |
|---|---|--|
| <i>CBL participated in technical assistance for establishment of policy and regulatory framework</i> | | |
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| | | |
|---|---|--|
| <i>WSG trained on business development</i> | | |
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Date SME Financing platform operational</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Commercial banks provided with technical assistance</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>MFIs received technical assistance for development of gender inclusive financial products/instruments</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Gender-smart financial products rolled out</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Dollar value of grants received by MFIs and commercial banks</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Total amount of capital lent from BETA lending instruments</i> | | |
|---|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Financial Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Date Public-Private Dialogue established</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Gender inclusive Public-Private Dialogue documents produced</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Policy propositions submitted to the Secretariat for presentation to government</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>National University of Lesotho laboratories and other actors certify products</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Firms certifying their products through NUL accredited laboratories and other BETA supported actors</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Consequential policy reforms accomplished by Public-Private Dialogue</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Structural and administrative issues resolved through government and private sector dialogues</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
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| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Legal and administrative instruments for the establishment and institutionalization of Public-Private Dialogue adopted</i> | | |
|---|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Public-Private Dialogue technical working groups participated in research and development policy capacity building program</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| | Modification Description: | Creation of New Indicator |
| | Modification: | |
| M&E Plan Version Number 1 | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Grants to National University of Lesotho laboratories and other actors</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| | Modification Description: | Creation of New Indicator |
| | Modification: | |
| M&E Plan Version Number 1 | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Value of grants disbursed to National University of Lesotho laboratories and other actors</i> | | |
|--|---|--|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Creation of New Indicator |
| | Modification: | |
| | Justification: | Change to the project as a result of an official program modification that results in a new indicator being relevant |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Reforms that support SMEs and women and youth owned businesses</i> | | |
|---|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Business environment issues raised by the private sector that are resolved by TWGs and/or govt.</i> | | |
|---|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>PPD meetings</i> | | |
|---------------------------------|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

| <i>Technical Working Group meetings</i> | | |
|--|---|---|
| Project: | Business Environment and Technical Assistance Project | |
| Activity: | Business Ecosystem Strengthening Activity | |
| Sub-Activity: | | |
| | | |
| M&E Plan Version Number 1 | Modification Description: | Indicator Retired |
| | Modification: | |
| | Justification: | Irrelevant to the project logic |
| | Justification Description: | The BETA Project Logic was entirely redesigned to reflect modifications in the program design and activities. |

ADDITIONAL ANNEXES

- Documentation of Rural Poor Status in Lesotho

Implementation Letter (2024-1) Regarding Adoption of Baselines and Targets for Women, Youth, and Rural Poor for the MDIH Project

February 7, 2024
Page 2

before the Compact entered into force, MCC and the Government agreed to establish the undefined baselines and targets before EIF and recorded this agreement as a condition precedent to EIF.

After further data collection and analysis by MCC, and in consultation with MCA-Lesotho II, the baselines and targets for the indicators that will measure the increase in rural income resulting from the MDIH Project on a disaggregated basis for women, youth and the rural poor have been determined. Accordingly, MCC and the Government hereby agree that such baselines and targets are as stated in Annex I to this letter. In addition to including the newly established baselines and targets for the disaggregations noted above, the parties have also agreed to modify certain Objective Level Indicators for the MDIH Project, all of which also are reflected in Annex I to this letter. For convenience, the parties are restating all the Objective Level Indicators and the corresponding baselines and targets for the MDIH Project and therefore agree that these metrics as they appear in Annex III to the Compact are hereby replaced in their entirety with the metrics set forth in Annex I to this letter.

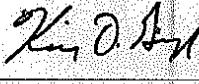
All the metrics for the MDIH Project which are set forth in Annex I will be reflected in the first M&E Plan anticipated to be approved in 2024. In addition, these metrics are subject to revisions as documented in future revisions to the M&E Plan in accordance with MCC's monitoring and evaluation policies. Finally, the parties acknowledge that their agreement as contained in this letter fulfills the condition precedent to EIF requiring them to reach an agreement in writing establishing baselines and targets for the indicators that will measure progress toward the objective of increasing rural income for women, youth, and the rural poor under the MDIH Project.

Please indicate your agreement with the terms of this letter by countersigning below and returning the signed letter to my attention. Except as expressly set forth herein, nothing in this letter will be deemed to be an amendment of any term of the Compact or PIA. This letter will be effective as of the date first written above upon MCC's receipt of your countersigned copy.

Sincerely,

MILLENNIUM CHALLENGE CORPORATION

By:


Kevin George
Resident Country Director, Lesotho

February 7, 2024

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Acknowledged and Agreed:

GOVERNMENT OF LESOTHO

By: 

Chief Executive Officer: 'Mannana Phalatse
Millennium Challenge Account- Lesotho II

Inspiring a New Vision, Creating New Realities!



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